

# **TATA MONTHLY INCOME PLUS FUND**

(An open-ended income fund. Monthly income is not assured and is subject to the availability of distributable surplus.)



## **ANNUAL REPORT 2003 - 2004**



With expertise comes trust

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### STATUTORY DETAILS

<p><b>SPONSORS</b></p> <p><b>Tata Sons Limited</b> Bombay House, 24, Homi Modi Street, Mumbai - 400 001.</p> <p><b>Tata Investment Corporation Limited</b> Ewart House, 22, Homi Modi Street, Mumbai - 400 001.</p> <p><b>TRUSTEE</b></p> <p><b>Tata Trustee Company Private Limited</b> Mulla House, 51 M. G. Road, Mumbai - 400 001.</p>	<p><b>AMC</b></p> <p><b>Tata Asset Management Ltd.</b> Mulla House, 51, M. G. Road, Mumbai - 400 001.</p> <p><b>REGISTRAR</b></p> <p><b>Computer Age Management Services (Pvt.) Limited</b> Rayala Towers (Third Floor), 781/785, Anna Salai, Chennai – 600 002.</p> <p><b>CUSTODIAN</b></p> <p><b>ABN Amro Bank N. V.,</b> 71/72, Sakhar Bhavan, 7th Floor, Nariman Point, Mumbai 400 021.</p>
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## REPORT OF THE TRUSTEES TO THE UNITHOLDERS OF TATA MIP PLUS FUND FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2004

Dear Unitholder,

It gives us great pleasure to enclose schemewise audited financials as on 31st March, 2004. This Report is in continuation of the 'Performance and Portfolio of the Schemes' Report as on 31st March, 2004 published by us earlier.

### (I) CONSTITUTION OF THE FUND

Tata Mutual Fund (TMF) has been constituted as a Trust in accordance with the provisions of The Indian Trusts Act, 1882 (2 of 1882) and is registered as a Trust under The Indian Registration Act, 1908. TMF was registered with the Securities & Exchange Board of India (SEBI) and commenced operations by launching its first scheme on 30th August, 1995. Tata Sons Limited (TSL) and Tata Investment Corporation Limited (TICL), are the Settlers and Sponsors of Tata Mutual Fund. TSL and TICL, have made an aggregate initial contribution of Rs.1 lakh towards setting up of TMF. With effect from 25<sup>th</sup> February 2004 TD Bank Financial Group ceased to be a sponsor of Tata Mutual Fund. Tata Trustee Company Private Limited is the Trustee Company and Tata Asset Management Limited (TAML) as the Asset Management Company of Tata Mutual Fund.

The Shareholding pattern of Tata Asset Management Ltd (TAML) and Tata Trustee Company Private Ltd (TTCPL) as on 31st March, 2004 is:

	TAML	TTCPL
Tata Sons Ltd	67.91%	50%
Tata Investment Corporation Limited	32.09%	50%

The main object of TMF is to formulate and devise various collective Schemes of savings and investments from the general public and to provide them with reasonable income / returns and ensure liquidity of investments for the Unitholders.

### (II) FUNDS UNDER MANAGEMENT

We manage twenty open ended schemes of which eight are equity schemes, two are balanced schemes and ten are debt schemes. The total net assets under management was around Rs 4013 crores as on 31/03/04 which has increased from Rs.1027 crores as on 31/03/03 showing an increase of Rs 2986 crores. The AMC's continued focus on marketing and sales efforts has been showing good results and the total assets under management as on 31/08/04 were Rs 6298.32 crores.

#### Report of the Trustee on the operations / performance of the scheme during the year and the future outlook :-

The Year that was:

##### Equity :

The year ending March 2004 was a dream year for equities with the BSE Sensex going up from to 3050 levels in March'03 to 6200 levels by January 2004 before finally correcting and closing at 5600 levels in March 2004. The year also marked record FII investments which is an indicator of long term positive outlook towards the country. A very good monsoon after two years of sub-normal rainfall bolstered sentiment and aided GDP growth of 8.2% in the year 2003-04. The market rally was very broad-based and it witnessed participation from pharmaceuticals, banking, automobiles, auto-ancillaries, power, engineering, steel, etc. One of the highlights of last year was the outperformance of the mid-caps in most sectors given their relative valuations and business outlook. The rally that we witnessed last year was the result of the economic revival on the back of low interest rates, restructured enterprises and robust business outlook.

##### Debt:

The year 2003-04 saw the G -Sec and Corporate Bond yields moving down. The repo rate was cut by 50 basis points during the year. The 10 year moved down from 6.11 % to 5.15 % levels. The main driver for yields coming down has been abundant liquidity conditions created due to RBI intervention in the forex market to control appreciation of the rupee. FII portfolio flows totalled 10 billion during the year. Corporate bonds were well bid and spreads remained in the 60 to 80 basis points over corresponding G Sec maturity. The year 2003- 04 was a landmark year as GDP grew by 8.2 % for the year, and the fiscal deficit was 4.8 % of GDP, lower than the budgeted number.

#### FUTURE OUTLOOK:

##### EQUITY

Companies have been benefiting from higher commodity prices, outsourcing potential and positive domestic demand drivers. Focus on infrastructure and reforms should continue to benefit the overall macro-economic environment. The monsoons which did play truant in the initial period have now starting to normalize and we expect the positive impact of near normal monsoons for the current year. Interest rates have started to harden but we see no immediate impact on the economy. Rising oil prices are a matter of concern, but the recent correction that we have witnessed is comforting. We are quite positive on the long-term drivers of low interest rates, favorable demographics and outsourcing potential which is not just restricted to software but also manufacturing, particularly in sectors like automobiles, auto-ancillaries, pharmaceuticals and textiles.

##### DEBT OUTLOOK

There has been an upward movement in yields in the current financial year. The factors which have influenced upward movement in yields are globally rising interest rates, high oil and commodity prices. The positive for the market is the liquidity prevailing in the system. The slope of the yield curve has steepened and the 1 year is trading in the band of 5.10 %- 5.30 % and the 10 year is trading in the band of 6.00 % to 6.50 % levels.



Inflation during the current year has moved up to above 7 % levels due to higher manufacturing and commodity prices. RBI Governor has stated higher inflation is due to supply side shock and excess liquidity prevailing in the system. He has also stated market players should prepare themselves for interest rate cycles. RBI Governor stated he will revisit monetary policy stance if rise in global rates and oil prices are more than what he has factored when formulating monetary policy. The fiscal measures taken by the government to control inflation has been to cut excise and custom duty on Oil, cut the import and excise duty on steel. The MSS issue size has been increased to 80,000 Crores with a review on MSS around 70,000 Crores. Market participants feel inflation may come down due to these measures initiated by the government. The yields on the debt market will now be a function of the expected inflation numbers and the global outlook on the economy.

#### Tata MIP Plus Fund:

The investment objective of the Scheme is to provide reasonable and regular income along with possible capital appreciation to its Unitholders. The scheme will invest around 80 % to 100 % of the funds in debt instruments and a upto a maximum of 20% of the funds in equity and equity related instruments. The scheme has four options – monthly dividend option, quarterly dividend option, half yearly option and Growth Option.

#### Performance at a glance (% as on 31<sup>st</sup> March, 2004)

	Since Inception
Tata MIP Plus Fund – Growth Option	0.40* (17/03/04)
Crisil MIP Blended Index	0.58*

#### \* Absolute Return

#### Performance at a glance (% as on 31<sup>st</sup> August, 2004)

	Since Inception
Tata MIP Plus Fund – Growth Option	0.01* (17/03/04)
Crisil MIP Blended Index	-2.35*

Return for period upto 1 year is absolute and for more than one year is compounded annualised.

Past performance may or may not be sustained in future. No data for benchmark index is available prior to 30<sup>th</sup> March 2002.

#### LIABILITIES AND RESPONSIBILITIES OF TRUSTEES

Tata Mutual Fund was constituted as a Trust in accordance with the provisions of the Indian Trust Act 1882 and is registered as a Trust under The Indian Registration Act 1908. Tata Sons Limited and Tata Investment Corporation Limited are the initial Sponsors and the Settlers and have made an initial contribution of Rs 1 lakh towards setting up of Tata Mutual Fund. The Trustee i.e Tata Trustee Company Private Limited is accountable for the funds and property of the respective schemes of Tata Mutual Fund which it holds in trust for the benefit of the unitholders in accordance with the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996 and the provisions of the Trust Deed. The Trustee Company has appointed Tata Asset Management Limited to manage the schemes of Tata Mutual Fund. The Trustee Company is responsible to ensure that the asset management company fulfils the various functions assigned to it under the Securities & Exchange Board of India (Mutual Fund) Regulations 1996 and the Trust Deed.

#### LAUNCHING OF NEW SCHEMES

The following new schemes are envisaged in the current year

- 1) **Tata Equity P/E Fund:** An equity scheme with atleast 70% investments in companies whose trailing P/E at the time of investments is lower than the trailing P/E of the BSE Sensex. This scheme was launched on 17<sup>th</sup> May 2004 and grossed over Rs 100 crores in the initial issue.
- 2) **Tata MIP Floater Fund:** An open ended debt scheme. Monthly income is not assured and is subject to availability of distributable income. The scheme has a monthly income option. The fund will invest at least 65% of the corpus in floating rate and money market instruments along with maximum of 20% investments in equity shares.
- 3) **Tata Plan Your Savings Fund:** A Fund of Funds scheme which invests in schemes floated by the AMC and even other AMC's. The various investment plans offer investors of different age profile a method to plan their savings based on their life cycle stage and age in an easy to understand manner.
- 4) **Tata Infrastructure Fund:** A scheme investing predominantly in equity shares of infrastructure sector companies.
- 5) **Tata Dividend Yield Fund:** A scheme investing predominantly in equity shares of companies which have a higher dividend yield than the dividend yield of the BSE SENSEX.

#### PROPOSED CHANGES IN THE SCHEME

##### Trading in Derivatives

The Fund may invest in derivatives instruments such as Futures, Options, Forward Rate Agreements (FRAs) & Interest Rate Swaps (IRS) or such other instruments as may be permitted under the regulations. The use of derivatives will only be done for hedging and portfolio balancing in accordance with the SEBI (Mutual Funds) Regulations, 1996 and within the parameters approved by the Trustee Company.

The Scheme may use techniques and instruments such as trading in derivative instruments to hedge the risk of fluctuations in the value of the investment portfolio. A derivative is an instrument whose value is derived from the value of one or more of the

underlying assets which can be commodities, precious metals, bonds, currency, etc. Common examples of Derivative instruments are Interest Rate Swaps, Forward Rate Agreements, Futures, Options, etc. The Scheme may write (sell) and purchase call and put options in securities in which it invests and on securities indices based on securities in which the scheme invests. Through the purchase and sale of futures contracts and related options on those contracts the Fund would seek to hedge against a decline in securities owned by the Fund or an increase in the prices of securities which the Fund plans to purchase. The Fund would sell futures contracts on securities indices in anticipation of a fall in stock prices, to offset a decline in the value of its equity portfolio. When this type of hedging is successful, the futures contract increase in value while the Fund's investment portfolio declines in value and thereby keep the Fund's net asset value from declining as much as it otherwise would. Similarly, when the Fund is not fully invested, and an increase in the price of equities is expected, the Fund would purchase futures contracts to gain rapid market exposure that may partially or entirely offset increase in the cost of the equity securities it intends to purchase.

Example 1. Hedging against an anticipated rise in equity prices

The scheme has a corpus of Rs.100 crores and has invested Rs.85 crores in equity and still has a cash of Rs.15 crores available to invest. The Fund may buy index futures of a value of Rs.15 crores. The scheme may reduce the exposure to the future contract by taking an offsetting position as investments are made in the equities the scheme wants to invest in. Here, if the market rises, the scheme gains by having invested in the index futures.

Event	Gain / (Loss) from derivative position	Gain / (Loss) from cash market position	Overall Gain / (Loss) to Scheme
5% rise in equity price	$15 * 5\% = \text{Rs. } 0.75 \text{ crs}$	$85 * 5\% = \text{Rs. } 4.25 \text{ Crs}$	Rs. 5 crores
5% fall in equity price	$15 * 5\% = (\text{Rs. } 0.75 \text{ crs})$	$85 * 5\% = (\text{Rs. } 4.25 \text{ Crs})$	(Rs. 5 crores)

Example 2:- Hedging against anticipated fall in equity prices:-

If the Fund has a negative view on the market and would not like to sell stocks as the market might be weak, the scheme of the Fund can go short on index futures. Later, the scheme can sell the stocks and unwind the future positions. A short position in the future would offset the long position in the underlying stocks and this can curtail potential loss in the portfolio.

For eg. the scheme has a corpus of Rs.100 crores and is fully invested in equities. If fund manager wishes to reduce the equity exposure to Rs. 80 crores in a short time, he would sell index future contracts of Rs. 20 crores.

Event	Gain / (Loss) from derivative position	Gain / (Loss) from cash market position	Overall Gain / (Loss) to Scheme
5% fall in equity price	$20 * 5\% = \text{Rs. } 1 \text{ crs}$	$80 * 5\% = (\text{Rs. } 4.00 \text{ Crs})$	(Rs. 3 crores)
5% rise in equity price	$20 * 5\% = (\text{Rs. } 1 \text{ crs})$	$80 * 5\% = \text{Rs. } 4 \text{ Crs}$	Rs. 3 crores

Example 3 : Use of IRS

Assuming the Scheme is having 10% of the portfolio in cash. The fund manager has a view that the interest rate scenario is soft and call rates are unlikely to spurt over the next three months. The fund manager would therefore prefer to receive a higher rate of return on his cash, which he is lending in the overnight call market. In other words, he would like to move to a 91 days fixed interest rate from overnight floating rate.

1. Say Notional Amount : Rs. 2 crores
2. Benchmark : NSE MIBOR
3. Tenor : 91 Days
4. Fixed Rate : 10.25%
5. At the end of 91 days;
6. The Scheme pays : compounded call rates for 91 days is 9.90%
7. TMF receives : Fixed rate at 10.25% for 91 days.

In practice, however the difference of the two amounts is settled. Here the Scheme receives  $\text{Rs. } 20000000 \times 0.35\% \times 91 / 365 = 17452$ . The players in IRS are scheduled commercial banks, primary dealers, corporate, mutual funds and All India Financial Institutions.

### Risks associated with Derivatives

Derivative products are specialised instruments that require investment techniques and risk analysis different from those associated with stocks and bonds. Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to access the risk that a derivative adds to the portfolio and the ability to forecast price of interest rate movements correctly. There is a possibility that a loss may be sustained by the portfolio as a result of the failure of another party (usually referred to as the "counterparty") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices. Also, the market for derivative instruments is nascent in India.

### Exposure to Derivatives

The scheme will have a maximum derivative net position of 50% of the net assets of the scheme. The limits on equity derivatives exposure per scrip / instrument and derivative positions are given below:

SR NO.	DERIVATIVE	ACTION	DESCRIPTION	LIMIT
1	Index futures	Buy	Buy futures against cash to protect against rising market	To the extent of cash / equivalents in the portfolio. Max. limit 50% of equity portfolio
2	Index futures	Sell	Hedging of portfolio against expected market downturn	Up to 50% of equity portfolio of the fund
3	Index Options - Call	Buy	Buy index calls against cash (existing / expected) to protect against rising market	To the extent of cash / equivalents in the portfolio. Max. limit 50% of equity portfolio
4	Index Options - Call	Sell	Covered Call Sale- against existing portfolio	Up to 50 % of equity portfolio of the fund
5	Index Options - Put	Buy	Buy index puts to hedge existing portfolio	Up to 50% of equity portfolio of the fund
6	Index Options - Put	Sell	Covered Put Sale- Possible top sell index puts against existing / expected cash	To the extent of cash / equivalents in the portfolio. Max. limit 50 % of equity portfolio
7	Stock futures	Buy	Buy against cash to protect against rising share prices	To the extent of cash / equivalents in the portfolio. Max. limit 50% of equity portfolio; per scrip limit 10% of the net assets of the scheme
8	Stock futures	Sell	Sell against existing stock – Hedging against downside on existing stock in the face of expected volatility in the stock price	To the extent of the particular scrip holding in the portfolio; per scrip limit 10% of the net assets of the scheme
9	Stock options - Call	Buy	Buy against cash to protect against rising share prices	To the extent of cash / equivalents in the portfolio. Max. limit 50 % of portfolio; per scrip limit 10% of the net assets of the scheme
10	Stock options - Call	Sell	Sell against existing stock	To the extent of the particular scrip holding in the portfolio; limit 10% of the net assets of the scheme
11	Stock options - Put	Buy	Purchase against existing stock. Hedging against downside on existing stock in the face of expected volatility in the stock price	To the extent of the particular scrip holding in the portfolio; limit 10% of the net assets of the scheme
12	Stock options - Put	Sell	Covered Put Sale against cash	To the extent of cash / equivalents in the portfolio. limit 10% of the net assets of the scheme

We take this opportunity to express our sincere thanks to you, our valued customers as also the various regulatory authorities, and our co-partners in Mutual Fund operations viz. our Intermediaries, Agents, Bankers, Auditors, Solicitors, Registrars, Custodians and Brokers for their valuable support throughout the years.

With best wishes,

**On behalf of the Board of Directors of  
Tata Trustee Company Private Limited**

S. M. Datta  
Chairman

Date :1<sup>st</sup> September 2004  
Encl. Schemewise Audited Accounts and Auditor's Report

### NOTE

**The price and redemption value of the units, and income from them, can go up as well as down with the fluctuations in the market value of its underlying investments.**

#### Note:

- 1) A copy of the Annual Report of the Fund will be posted to all the unitholders. In case of non-receipt a Unitholder on request can obtain from the Fund a copy of the Annual Report of the scheme in which he has invested.
- 2) The Annual results have been placed by the Tata Asset Management Ltd. before the Board of the Trustee Company and approved by the Trustee Company on 28<sup>th</sup> May 2004.
- 3) The Annual Report of the Asset Management Company has been displayed on our website [www.tatamutualfund.com](http://www.tatamutualfund.com). A copy of the same shall be provided to the unitholders on request.
- 4) On a written request, present and prospective unitholders / investors can obtain copy of the Trust Deed, the annual report (at a price) and the text of the relevant scheme.

**AUDITORS' REPORT  
TO THE BOARD OF DIRECTORS OF  
TATA TRUSTEE COMPANY PRIVATE LIMITED**

**TATA MUTUAL FUND – TATA MIP PLUS FUND**

We have audited the attached Balance Sheet of Tata Mutual Fund – Tata MIP Plus Fund (the “Fund”) as at 31 March 2004 and the related Revenue Account for the period 18 March 2004 to 31 March 2004 and report thereon as follows:

- a) Our audit was conducted in accordance with generally accepted auditing standards in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- b) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- c) The Balance Sheet and the Revenue Account dealt with by this report are in agreement with the books of account of the Fund.
- d) The Balance Sheet and the Revenue Account dealt with by this report have been prepared in accordance with accounting policies and standards as specified in the Ninth Schedule of the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996. These financial statements are the responsibility of the Managements of the Trustee and the Asset Management companies.
- e) Non - traded securities have been valued in accordance with the guidelines notified by the Securities and Exchange Board of India. In our opinion, these valuations are fair and reasonable.
- f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996 and give a true and fair view:
  - i. in the case of the Balance Sheet of the state of affairs of the Fund as at 31 March 2004 and
  - ii. in the case of the Revenue Account, of the excess of revenue over expenditure for the period 18 March 2004 to 31 March 2004.

For **S. B. BILLIMORIA & CO.**  
Chartered Accountants

**P. R. Ramesh**  
Partner  
Membership No. 70928

Mumbai,  
28 May 2004





## Balance Sheet of Tata MIP Plus Fund as at 31st March, 2004

	Schedule	As At 31-Mar-04 (Rupees)
<b>LIABILITIES</b>		
I Unit Capital	I	4,165,162,776
II Reserves & Surplus	II	16,804,678
III Loans	III	0
IV Current Liabilities and Provisions	IV	138,352,850
<b>TOTAL</b>		<b>4,320,320,304</b>
<b>ASSETS</b>		
V Investments	V	3,338,855,337
VI Deposits	VI	785,000,000
VII Other Current Assets	VII	141,262,602
VIII Fixed Assets	VIII	0
IX Deferred Revenue Expenditure	IX	55,202,365
<b>TOTAL</b>		<b>4,320,320,304</b>
Significant Accounting Policies and Notes to Accounts	XI	



**Revenue Account of Tata MIP Plus Fund for the period ended 31st March, 2004**

	Schedule	Period Ended 31-Mar-04 (Rupees)
<b>INCOME</b>		
1	Dividend	145,350
2	Interest	16,913,264
3	Profit on Sale / Redemption of Investments	2,580,268
4	Profit on Inter Scheme transfer / sale of Investments	74,436
5	Other Income (including Premium receivable on Redemption)	80,000
	<b>TOTAL (A)</b>	<b>19,793,318</b>
<b>EXPENSES AND LOSSES</b>		
6	Provision for depreciation in value of Investments	0
7	Provision for outstanding accrued income considered doubtful	0
8	Provision for doubtful deposits and current assets	0
9	Loss on Sale / Redemption of Investments	1,116,641
10	Loss on Inter scheme transfer / Sale of Investments	0
11	Management fees	1,600,952
12	Trusteeship fees	16,010
13	Staff cost including salaries allowances, contributions to Provident Fund, Gratuity, etc.	0
14	Office and administrative expenses	0
15	Registration and Local Charges	0
16	Commission to Agents/ Incentives	0
17	Publicity expenses	761,505
18	Audit Fees	54,000
19	Other operating expenses	364,381
20	Deferred revenue expenses written off	457,225
21	Depreciation of Fixed Assets	0
22	Custodian Fees	93,514
23	Registrar Fees	310,980
24	<b>Less</b> : Amount recovered on sale of units on account of management expenses	0
	<b>TOTAL (B)</b>	<b>4,775,208</b>
25	Surplus / (Deficit) ( A - B )	15,018,110
26	Net change in unrealised appreciation / (diminution) in value of investments (Refer note 14)	2,207,834
27	Surplus / (Deficit) after considering unrealised appreciation/ (diminution) in value of investments	17,225,944
28	Income Equalisation Account	(862,580)
		16,363,364
29	<b>Add:</b> Surplus / (Deficit) brought forward	0
30	Transfer from Reserves	0
31	Prior Period Income	0
32	Surplus / (Deficit) after adjustments	16,363,364
<b>Appropriations</b>		
33	Income Distribution / Unit Capitalisation	0
34	Tax on dividend distributed	0
35	Transfer to Reserves	0
36	Surplus / (Deficit) carried forward	<b>16,363,364</b>
	Income as percentage to Average Net Assets	12.19
	Recurring Expenses as a percentage to Average Net Assets	1.97
	Significant Accounting Policies and Notes to Accounts	XI



## Schedules forming part of Balance Sheet as at 31st March, 2004

	As At 31-Mar-04 (Rupees)
<b>I UNIT CAPITAL :</b>	
Initial Capital (378,505,199.600 Units of the face value of Rs. 10/- each)	3,785,051,996
Balance as on 18th March 2004 (378,505,199.600 Units of the face value of Rs. 10/- each)	3,785,051,996
<b>Add :</b> Units sold during the year (42,190,304.200 Units of the face value of Rs. 10/- each)	421,903,042
	4,206,955,038
<b>Less :</b> Units repurchased during the Year (4,179,226.200Units of the face value of Rs. 10/- each)	41,792,262
	<b>4,165,162,776</b>
<b>II RESERVES &amp; SURPLUS</b>	
<u>Unit premium reserve</u>	
Balance as on 1st April 2003	0
<b>Add:</b> Addition during the year	436,575
	436,575
<b>Less:</b> Transfer to/ ( from) Revenue Account for the year	0
Balance as on 31st March, 2004	436,575
General Reserve	0
Income equalisation reserve	0
<u>Other Reserves ( Load )</u>	
Balance as on 1st April, 2003	0
<b>Add :</b> Addition during the year	51,009
	51,009
<b>Less:</b> Transfer to/ ( from) Revenue Account for the year	46,270
Balance as on 31st March, 2004	4,739
<u>Appropriation account</u>	
Balance as on 1st April, 2003	0
<b>Add :</b> Excess of Income over Expenditure	16,363,364
Balance as on 31st March, 2004	16,363,364
	<b>16,804,678</b>
<b>III LOANS</b>	
Loan from Reserve Bank of India	0
From Settlor (TSL / TICL)	0
From Other Commercial Banks	0
From others	0
	<b>0</b>

**Schedules forming part of Balance Sheet as at 31st March, 2004**

	As At 31-Mar-04 (Rupees)
<b>IV CURRENT LIABILITIES AND PROVISIONS</b>	
<b><u>CURRENT LIABILITIES</u></b>	
Management Fees Payable	1,600,952
Trusteeship Fees Payable	16,009
Selling Commission / Brokerage	12,889
Advertisement & Publicity	807,775
Audit Fees	54,000
Custodian Fees & Expenses	60,512
Registrar Fees & Expenses	310,980
Other Expenses	31,490,110
Interest payable on loans	0
Contract for purchase of investments	100,044,398
Bank account overdrawn as per books	0
Unclaimed distributed income	0
Others	3,955,225
	<b>138,352,850</b>
<b><u>PROVISIONS</u></b>	
Provision for loss / depreciation in value of investments	0
Provision for doubtful deposits	0
Provision for outstanding and accrued income considered doubtful	0
Provision for gratuity	0
Provision for staff welfare fund	0
Proposed income distributed on initial capital and unit-capital	0
Other provisions	0
	<b>0</b>
	<b>138,352,850</b>
<b>V INVESTMENTS ( Market / YTM / Fair Value )</b>	
Equity Shares	510,566,840
Preference Shares	0
Privately Placed Debentures / Bonds	941,240,175
Debentures and Bonds listed / awaiting listing on recognised stock exchange	312,275,098
Call paid in advance	0
Term Loans	0
Central & State Government Securities (including Treasury Bills)	1,252,944,721
Commercial Paper	148,716,556
Quoted Warrants/ Deep Discount Bonds	173,111,947
Mutual Fund Units	0
Others	0
	<b>3,338,855,337</b>



## Schedules forming part of Balance Sheet as at 31st March, 2004

	As At 31-Mar-04 (Rupees)
<b>VI DEPOSITS</b>	
Deposits with scheduled Banks (including Call Money)	785,000,000
Deposits with Companies / Institutions	0
Others	0
	<u>785,000,000</u>
<b>VII OTHER CURRENT ASSETS</b>	
Balances with Banks in Current Account	86,513,593
Cash on Hand	0
Sundry Debtors	0
Contract for sale of investments	0
Outstanding and accrued income	54,749,009
Advance, Deposits, etc.	0
Bridge Finance	0
Shares / Debentures application money, pending allotment	0
Others (redemption proceeds receivable and unclaimed dividend / redemption receivable)	0
	<u>141,262,602</u>
<b>VIII FIXED ASSETS</b>	
Leasehold land	0
Freehold land	0
Office building and premises	0
Furniture & fixtures and office equipment	0
Other assets	0
	<u>0</u>
<b>IX DEFERRED REVENUE EXPENDITURE</b>	
Opening balance as on 18 March 2004	55,659,590
<b>Less</b> : Amount written off during the year	457,225
Amount deferred to subsequent years	<u>55,202,365</u>

## Schedule forming part of Revenue Account for the year ended 31st March, 2004

	As At 31-Mar-04 (Rupees)
<b>X INTEREST INCOME</b>	
Call Money	180,043
Term Deposits	3,663,219
Debentures / Bonds / Asset Backed Securities	5,758,328
Commercial Paper	0
Government Securities	3,381,372
Repo Income	1,645,254
Others (including Discount Income)	2,285,048
	<u>16,913,264</u>

**XI. Statement of significant accounting policies of Tata MIP Plus Fund (TMPF) and Notes forming part of the Accounts for the period ended 31 March 2004.****A. SIGNIFICANT ACCOUNTING POLICIES****1. INCOME RECOGNITION :**

- a) Dividend income is accounted on ex-dividend dates.
- b) Profit or loss on sale of investments is recognised on trade dates. The cost of investments sold is determined on an average cost basis.
- c) Interest on investments is accounted on an accrual basis. Interest on an investment that is past due for three months is not accrued and a full provision is made against all outstanding interest on that investment .
- d) Discount / premium to the redemption value on fixed income securities are amortised on a straight-line basis over the period to redemption.
- e) Other income of a miscellaneous nature is accounted when it is received.

**2. EXPENSES:**

- a) All expenses are accounted on an accrual basis.
- b) Expenses not identifiable with any particular scheme are allocated to the schemes in the proportion to their net assets.

**3. DEFERRED REVENUE EXPENDITURE :**

Initial issue expenses are written off over a period of five years from the date of conversion i.e 18 March 2004. The unamortised portion of the initial issue expenses is included in the NAV.

**4. INVESTMENTS :**

- a) Purchase and sale of investments are recorded on the date of the transaction, at cost and sale price respectively, after considering brokerage/commission .
- b) Rights entitlement pending formal allotment is accounted as investments at issue price plus acquisition cost, if any.
- c) Bonus entitlement is recognised on ex- bonus dates.

**5. PORTFOLIO VALUATION FOR NAV CALCULATION****i. Traded Securities :**

Traded Securities are valued at year-end closing market rates on the principal stock exchange on which the security is traded (excluding accrued interest, if any, which is accounted separately).

In the absence of a quoted price on the valuation date for debt securities (other than Government Securities), the last available quoted price within a period of fifteen days prior to the valuation date is used for valuation purposes.

In the absence of a quoted price on the valuation date for equity instruments, the last available quoted price within a period of thirty days prior to the valuation date is used for valuation purposes.

**ii. Thinly Traded Securities :**

Thinly traded equity / equity related securities are those securities whose trade in a month, are both less than Rs.5 lacs and the total volume is less than 50,000 shares. These have been valued on the basis of valuation principles laid down by SEBI for the same.

Debt securities (other than Government Securities) are considered as thinly traded if on the valuation date, there are no individual trades in those securities in marketable lots (presently Rs.5 crores) on the principal stock exchange or any other stock exchange. These have been valued on the basis of valuation principles laid down by SEBI for the same.

**iii. Non-Traded Securities :**

Non – traded debt securities of over 182 days to maturity are valued in good faith on a yield to maturity basis by Tata Asset Management Private Limited (TAMPL).

The non – traded debt securities have been classified by TAMPL as “investment grade” and “below investment grade” as on 31 March 2004. The values applied by TAMPL for “investment grade” debt securities are on the basis of valuation yields determined by CRISIL (Credit Rating Information Services Of India Limited). In the opinion of TAMPL, these yields determine fair and reasonable values and such basis of valuation is approved by the Tata Trustee Company Private Limited. The aggregate fair value of “investment grade” debt securities as on 31 March 2004 is Rs.14,266.27 lacs. The value of “below investment grade” debt securities as on 31 March, 2004 is Rs.Nil. These balances exclude redemption proceeds due but not received and fully provided Rs.Nil.

These securities have been valued on the basis of valuation principles laid down by SEBI for the same.

Non – traded debt securities with residual maturity of upto 182 days are valued on the basis of amortization (cost plus accrued interest till the beginning of the day plus the difference between the redemption value (inclusive of interest) and the cost spread uniformly over the remaining maturity period of the instruments).

This basis of valuation is in accordance with SEBI guidelines.

**iv. Money Market Securities :**

Money market securities are valued on the basis of amortisation (cost plus accrued interest).

**v. Pass- Through Certificates :**

Pass-Through Certificates (non coupon bearing) are valued at discounted value of future cash inflows, whereas coupon bearing Pass-Through Certificates are valued at cost.

**vi. Reverse Repo Investment :**

Investment bought on ‘repo’ basis are valued at cost .

**vii. Government Securities :**

Government securities are valued at the last quoted closing price on the principal stock exchange on which the security is traded. Government securities which are not traded on a recognised stock exchange are valued at the prices given by CRISIL, which is an approved agency as suggested by Association of Mutual Funds in India (AMFI).

**viii. Unrealised Gain / Loss in value of Investments :**

Following the issue of the Guidance Note on Accounting for Investments in the Financial Statements of Mutual Funds by the Institute of Chartered Accountants of India (pursuant to the Eleventh Schedule of the SEBI Regulations) net unrealised gain or loss in the value of investments is determined separately for each category of investments. Further the change in net unrealised gain / (loss), if any, between two balance sheet dates is recognised in the revenue account. However, unrealised appreciation is reduced from the distributable income at the time of income distribution.

**6. NON PERFORMING ASSETS**

Non Performing Assets are provided as per SEBI Guidelines.

**B. Notes attached to and forming part of the accounts for the period ended 31 March 2004.**

1. Investments made by the scheme as grouped under the major classification as per the balance sheet are as follows:

<b>Investments (Market/YTM/Fair Value)</b>	<b>As at 31-3-04 Rs.</b>
Equity Shares	510,566,840
Privately Placed Debentures / Bonds	941,240,175
Debentures and Bonds listed / awaiting listing on recognised stock exchange	312,275,098
Central & State Government Securities (including Treasury Bills)	1,252,944,721
Commercial Paper	148,716,556
Quoted Warrants/ Deep Discount Bonds	173,111,947
<b>Total</b>	<b>3,338,855,337</b>

2. As per the major classification given above, industry wise classification for the industries in which the scheme has invested more than 5% of the total exposure in that major classification is as follows:

<b>Major Classification</b>	<b>Industry Wise Classification</b>	<b>Percentage of Exposure</b>	
Equity Shares	Automobile Manufacturer	19.80	
	Construction & Engineering	9.59	
	Electrical Components	5.07	
	Heavy Electrical Equipment	6.96	
	Oil & Gas Exploration & Production	10.67	
	Oil & Gas Refining Marketing	12.72	
	Construction Material	5.60	
Non Convertible Debentures Unlisted	Banks	21.39	
	Commodity Chemicals	20.13	
	Diversified Financial Services	27.64	
	Finance-Housing/Investment /Term Lending	13.42	
	Heavy Electrical Equipment	14.57	
	Listed	Banks	17.91
		Consumer Finance	16.60
		Electrical Components	48.69
		Oil & Gas Refining & Marketing	16.80
Government Securities	Government of India	100.00	
Commercial Papers	Diversified Financial Services	100.00	

3. A full list of investments of the scheme is available for inspection with the Asset Management Company.

4. The aggregate value of purchase and sale for the year ended 31 March 2004, expressed as a percentage of average net assets is as under :

<b>Particulars</b>	<b>As at 31-3-04</b>	
	<b>Value Rs.</b>	<b>%</b>
Aggregate value of Purchase	5,390,620,565	136.40
Aggregate value of Sale	2,055,124,014	52.00

5. Investments made in group companies is as below :

Name of the Company	2003-2004 Amount invested Rs.
Tata Iron & Steel Company Limited	23,201,750
Tata Power Company Limited	25,896,465
Tata Tea Limited	8,606,000
<b>Aggregate value of investments in group companies</b>	<b>57,704,215</b>

6. Investments made by the schemes of Tata Mutual Fund in companies or their subsidiaries that have invested more than 5% of the net assets of any scheme, in terms of Regulation 25 (11) are as follows:

Company which has invested	Scheme in which companies have invested more than 5% of the net assets	Schemes which have invested	Aggregate cost of acquisition during the year ended 31 March, 2004 Rs.	Outstanding as at 31 March, 2004 at Fair / Market Value Rs.
Bajaj Auto Limited	Tata Income Fund	Tata Balanced Fund	56,719,536	27,361,500
		Tata Index Fund Nifty Option - A	24,958,505	4,353,863
		Tata Index Fund Nifty Option - B	958,210	NIL
		Tata Index Fund Sensex Option - A	428,933	518,044
		Tata Index Fund Sensex Option - B	2,066,470	NIL
		Tata Growth Fund	22,702,793	7,752,425
		Tata Ind Tax Shield Option - A	3,472,878	NIL
		Tata Ind Tax Shield Option - B	1,249,488	NIL
		Tata Monthly Income Fund	680,584	NIL
		Tata Pure Equity fund	29,031,665	NIL
		Tata Select Equity Fund	32,709,662	17,328,950
		Tata Tax Saving Fund	14,497,815	NIL
		Tata Young Citizen Fund	26,700,058	12,312,675
Bank of Baroda	Tata Index Fund Nifty Option - A Tata Liquid Fund	Tata Balanced Fund	28,010,658	NIL
		Tata Equity Opportunities Fund	20,772,770	NIL
		Tata Growth Fund	23,120,547	NIL
		Tata Ind Tax Shield Option - A	1,425,874	NIL
		Tata Ind Tax Shield Option - B	777,750	NIL
		Tata Monthly Income Fund	6,727,150	NIL
		Tata Pure Equity fund	34,931,007	NIL
		Tata Tax Saving Fund	14,595,222	NIL
		Tata Young Citizen Fund	26,051,544	NIL
		HCL Technologies Limited	Tata Short Term Bond Fund Tata Income Fund	Tata Balanced Fund
Tata Index Fund Nifty Option - A	20,178,504			3,462,351
Tata Index Fund Nifty Option - B	845,486			NIL
Tata Index Fund Sensex Option - A	204,302			NIL
Tata Index Fund Sensex Option - B	1,844,047			NIL
Tata Growth Fund	10,602,980			NIL
Tata Life Sciences & Technology Fund	5,311,467			NIL
Tata Select Equity Fund	10,627,171			NIL
Tata Young Citizen Fund	15,034,572			NIL
HDFC Bank Ltd	Tata Short Term Bond Fund	Tata Index Fund Nifty Option - A	23,307,313	5,096,081
		Tata Index Fund Nifty Option - B	1,315,668	NIL
		Tata Index Fund Sensex Option - A	684,292	691,245
Hero Honda Motors Limited	Tata Income Fund	Tata Balanced Fund	53,774,649	11,770,800
		Tata Equity Opportunities Fund	114,087,908	102,298,551
		Tata Index Fund Nifty Option - A	20,401,520	4,628,320
		Tata Index Fund Nifty Option - B	826,950	NIL
		Tata Index Fund Sensex Option - A	291,053	392,850
		Tata Index Fund Sensex Option - B	1,767,430	NIL
		Tata Growth Fund	13,171,190	NIL
		Tata Ind Tax Shield Option - A	1,042,080	NIL
		Tata Ind Tax Shield Option - B	521,040	NIL
		Tata Monthly Income Fund	31,832,053	26,508,823
		Tata MIP Plus Fund	26,243,585	25,993,850
		Tata Pure Equity fund	55,141,319	58,854,000
		Tata Select Equity Fund	45,228,371	12,506,475
		Tata Tax Saving Fund	6,511,000	NIL
		Tata Young Citizen Fund	37,058,077	7,847,200



Company which has invested	Scheme in which companies have invested more than 5% of the net assets	Schemes which have invested	Aggregate cost of acquisition during the year ended 31 March, 2004 Rs.	Outstanding as at 31 March, 2004 at Fair / Market Value Rs.
Industrial Development Bank of India	Tata Liquid Fund Tata Index Fund Nifty Option - A	Tata Balanced Fund	70,000,000	NIL
		Tata Equity Opportunities Fund	13,564,276	14,092,793
		Tata Floating Rate Short Term Fund	100,000,000	150,000,000
		Tata Income Fund	550,000,000	283,669,529
		Tata Income Plus Fund	700,000,000	239,004,352
		Tata Liquid Fund	7,222,972,578	380,034,250
		Tata Monthly Income Fund	463,970,983	350,493,210
		Tata MIP Plus Fund	100,000,000	250,767,752
		Tata Short Term Bond Fund	2,300,000,000	NIL
		Tata Young Citizen Fund	80,000,000	NIL
Larsen & Toubro Ltd.	Tata Pure Equity fund	Tata Balanced Fund	44,415,347	22,399,650
		Tata Equity Opportunities Fund	139,461,669	140,043,186
		Tata Index Fund Nifty Option - A	26,722,161	6,748,038
		Tata Index Fund Nifty Option - B	902,370	NIL
		Tata Index Fund Sensex Option - A	535,736	1,030,384
		Tata Index Fund Sensex Option - B	1,925,403	NIL
		Tata Growth Fund	25,769,384	11,295,741
		Tata Ind Tax Shield Option - A	864,356	NIL
		Tata Ind Tax Shield Option - B	531,870	NIL
		Tata Monthly Income Fund	31,960,950	35,035,350
		Tata MIP Plus Fund	36,531,783	37,648,643
		Tata Pure Equity fund	73,284,970	57,435,000
		Tata Select Equity Fund	22,847,505	18,379,200
		Tata Tax Saving Fund	7,312,678	NIL
Tata Young Citizen Fund	20,062,625	15,564,885		
Raymond Ltd	Tata Short Term Bond Fund	Tata Balanced Fund	12,701,589	11,078,557
		Tata Equity Opportunities Fund	52,850,065	55,072,740
		Tata Income Fund	630,000,000	NIL
		Tata Growth Fund	5,946,306	2,697,000
		Tata Income Plus Fund	375,874,450	NIL
		Tata Liquid Fund	1,400,000,000	NIL
		Tata Liquid High Investment Fund	100,000,000	NIL
		Tata Monthly Income Fund	14,446,640	15,283,000
		Tata Pure Equity fund	24,729,229	25,267,294
		Tata Select Equity Fund	15,365,883	12,265,776
		Tata Short Term Bond Fund	620,000,000	NIL
		Tata Tax Saving Fund	8,785,286	8,855,150
		Tata Young Citizen Fund	9,060,609	8,091,000
Tata Chemicals Ltd	Tata Dynamic Bond Fund	Tata Balanced Fund	26,279,456	NIL
		Tata Index Fund Nifty Option - A	6,181,353	1,083,518
		Tata Index Fund Nifty Option - B	216,052	NIL
		Tata Growth Fund	7,340,400	NIL
		Tata Ind Tax Shield Option - A	1,383,971	NIL
		Tata Ind Tax Shield Option - B	1,077,347	NIL
		Tata Pure Equity fund	16,689,773	NIL
		Tata Select Equity Fund	6,663,370	NIL
		Tata Tax Saving Fund	16,114,945	NIL
		Tata Young Citizen Fund	17,695,545	NIL
Tata Motors Ltd	Tata Floating Rate Short Term Fund Tata Liquid Fund	Tata Balanced Fund	15,308,760	17,290,920
		Tata Equity Opportunities Fund	80,722,418	23,653,590
		Tata Index Fund Nifty Option - A	36,152,051	7,961,138
		Tata Index Fund Nifty Option - B	966,160	NIL
		Tata Index Fund Sensex Option - A	464,338	836,375
		Tata Index Fund Sensex Option - B	2,068,958	NIL
		Tata Growth Fund	12,762,614	7,844,055
		Tata Ind Tax Shield Option - A	3,388,495	NIL
		Tata Ind Tax Shield Option - B	1,737,712	NIL

Company which has invested	Scheme in which companies have invested more than 5% of the net assets	Schemes which have invested	Aggregate cost of acquisition during the year ended 31 March, 2004 Rs.	Outstanding as at 31 March, 2004 at Fair / Market Value Rs.
		Tata Liquid Fund	67,263,561	NIL
		Tata Monthly Income Fund	17,743,320	NIL
		Tata Pure Equity fund	99,967,531	22,575,336
		Tata Select Equity Fund	7,175,125	8,791,170
		Tata Short Term Bond Fund	182,702,180	NIL
		Tata Tax Saving Fund	47,584,926	17,349,204
		Tata Young Citizen Fund	10,567,239	15,105,270
Tata Iron & Steel Company Ltd.	Tata Income Plus Fund	Tata Balanced Fund	37,591,701	16,297,216
	Tata Dynamic Bond Fund	Tata Equity Opportunities Fund	213,555,364	74,590,750
	Tata Floating Rate Short Term Fund	Tata Index Fund Nifty Option - A	35,495,155	6,687,787
	Tata Liquid Fund	Tata Index Fund Nifty Option - B	982,506	NIL
		Tata Index Fund Sensex Option - A	527,472	851,370
		Tata Index Fund Sensex Option - B	2,142,324	NIL
		Tata Growth Fund	20,135,034	3,835,000
		Tata Ind Tax Shield Option - A	2,451,052	NIL
		Tata Ind Tax Shield Option - B	1,310,088	NIL
		Tata Monthly Income Fund	24,663,510	NIL
		Tata MIP Plus Fund	24,965,258	23,201,750
		Tata Pure Equity fund	184,335,434	41,533,050
		Tata Select Equity Fund	32,665,740	11,696,750
		Tata Tax Saving Fund	64,878,419	NIL
		Tata Young Citizen Fund	32,221,734	9,587,500
Videsh Sanchar Nigam Ltd.	Tata Floating Rate Short Term Fund	Tata Index Fund Nifty Option - A	10,591,847	2,761,672
		Tata Index Fund Nifty Option - B	468,007	NIL
Industrial Development Finance Corporation Ltd.	Tata Income Plus Fund	Tata Liquid Fund	843,325,950	NIL
		Tata Short Term Bond Fund	246,997,500	NIL

All the above companies are growth oriented blue chip companies with a proven track record.

7. Movement in unit capital is as follows :

Particulars	As at 31-3-2004	
	No of units	Rs.
<b>Initial Capital</b>	<b>378,505,199.600</b>	<b>3,785,051,996</b>
Balance as on 18th March 2004	378,505,199.600	3,785,051,996
<b>Add:</b> Units sold during the year	42,190,304.200	421,903,042
<b>Less:</b> Units purchased during the year	4,179,226.200	41,792,262
<b>Unit Capital balance as on 31st March</b>	<b>416,516,277.600</b>	<b>4,165,162,776</b>

8. On repurchase / redemption / resale of units, the difference between the unit face value and the NAV (after adjusting for income equalisation reserve) is disclosed as "Unit Premium Reserve", while the difference between the NAV and the repurchase / resale price is disclosed as redemption and resale load under "Other Reserves". The sale and redemption load / reserve of Rs.46,270 is used by the Fund to cover the cost of raising / redeeming Units on a continuous basis by way of providing redemption / distribution related services to the Fund relating to the sale, promotion and marketing of the scheme, and costs associated with liquidating the Fund's investment securities, including payments for postage, application processing, disseminating NAV related information etc. and also payments to brokers for their services in connection with the distribution / redemption of the units. The utilisation of the load / reserve is disclosed in the "Other Reserves" account in Schedule II.



9. Income Equalisation Reserve is being maintained by crediting / (debiting) the equalisation account in respect of sale / (or repurchase) of units by an appropriate amount which represents the distributable income at the time of sale / (or repurchase). It is reflected in the Revenue Account after the net surplus of the scheme is determined.
10. In accordance with the rules and regulations of the scheme, Management fees are paid at the rate of 1.00 % of the daily net assets upto Rs.100 crores and above and Trustee fees are paid at the rate of 0.01 % of the daily net assets.
11. Contingent liabilities are Rs.Nil.
12. Payments to Affiliated Companies :

During the year, the following amounts were paid as selling commission and brokerage on purchase and sale of securities by the scheme to Associates / Tata Group Companies for their marketing efforts in mobilising subscriptions for the units of such scheme(s), in the normal course of business :

Name of the Company	2003-2004 Rs.
Tata TD Waterhouse Securities Limited	201,897
Taj Investment & Finance Company Limited	4,631
Tata Share Registry Limited	5

**13. Net Asset Value Per Unit (Rs.) :**

Particulars	As on 31-03-04	
Face Value	10.00	
Net Asset Value	Monthly	10.0404
	Quarterly	10.0403
	Semi	10.0404
	Growth	10.0404

14. Net change in unrealised appreciation / (diminution) in value of Investments comprises of Rs.2,207,834/-.

Particulars	2003-2004 Rs.
Appreciation / (Diminution) at the end of the year	2,207,834
Appreciation / (Diminution) at the beginning of the year	0
<b>Net change in unrealised appreciation/ (diminution)</b>	<b>2,207,834</b>

15. There are no unit holders holding over 25% of the Net Asset Value of the Scheme as at 31 March 2004.
16. In accordance with Regulation 44 (1) of the SEBI (Mutual Funds) Regulations, 1996, securities purchased should be held in the name of the scheme. As on 31 March, 2004 debt securities aggregating to Rs.150,832,395/- and government securities aggregating to Rs.1,252,944,721/- are held in the name of Tata Trustee Company Private Limited A/c Tata Mutual Fund.
17. The scheme was launched in the current year therefore previous year figures are not applicable.

On Behalf of the Board of Directors of  
Tata Trustee Co. Pvt. Ltd.

**S. M. Datta**  
Chairman

On Behalf of the Investment Manager  
Tata Asset Management Ltd.

**F. K Kavarana**  
Chairman

**Ved Prakash Chaturvedi**  
Chief Executive Officer

**H. A. Bulsara**  
Sr. Vice President (Fin)  
& Company Secretary

**S. Sankaranarayanan**  
Fund Manager

**M. Nagarajan**  
Fund Manager

<b>Perspective Historical Per Unit Statistics</b>		
<b>PER UNIT STATISTICS AS ON</b>		<b>31-Mar-04</b>
(a)	Net Asset Value	Rs.
		M-10.0404, Q-10.0403, HY-10.0404, GR-10.0404
(b)	i Income other than profit on sale of Investments	Rs.
		0.04
	ii Income from profit on inter-scheme Sales / transfer of Investments	Rs.
		0.00
	iii Income from profit on sale of Investments	Rs.
		0.01
	iv Transfer to Revenue Account from past year's Reserve	Rs.
		0.00
(c)	Aggregate of Expenses, Write off, Amortisation and Charges	Rs.
		0.01
	Provision for depreciation in value of Investments	
		0.00
(d)	Net Income	Rs.
		0.04
(e)	Unrealised appreciation / depreciation in value of investments	
		0.01
(f)	(i) Highest Repurchase Price (Initial Unitholder)	Rs.
		M-9.9902, Q-9.9901, HY-9.9902, GR-9.9902
	(ii) Lowest Repurchase Price (Initial Unitholder)	Rs.
		M-9.9151, Q-9.9151, HY-9.9151, GR-9.9151
	(iii) Highest Repurchase Price (Fresh Unitholder)	Rs.
		M-9.9902, Q-9.9901, HY-9.9902, GR-9.9902
	(iv) Lowest Repurchase Price (Fresh Unitholder)	Rs.
		M-9.9151, Q-9.9151, HY-9.9151, GR-9.9151
	(v) Highest Ongoing Sale Price	Rs.
		M-10.0404, Q-10.0403, HY-10.0404, GR-10.0404
	(vi) Lowest Ongoing Sale Price	Rs.
		M-9.9649, Q-9.9649, HY-9.9649, GR-9.9649
	(vii) Highest Traded Price	Rs.
		NA
	(viii) Lowest Traded Price	Rs.
		NA
	(ix) Price-earning Ratio (Ongoing Sale Price / Net Income)	
		251.01
(g)	Ratio of expenses to average net assets by percentage	
		1.97
(h)	Ratio of gross income to average net assets by percentage (excluding transfer to revenue account from past year's reserve and excluding unrealised appreciation on investments)	
		12.19

**Statutory Details:** Constitution: Tata Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. **Sponsors and Settlers:** Tata Sons Ltd., Tata Investment Corporation Ltd. **Risk Factors:** ● Mutual Fund and securities investments are subject to market risks and there can be no assurance and no guarantee that the scheme will achieve its objectives. ● As with any investment in stocks, shares and securities the NAV of the units under the scheme can go up or down, depending upon the factors and forces affecting the capital market. ● Past performance of the previous Schemes, the Sponsors or its Group affiliates is not indicative of and does not guarantee the future performance of the Scheme. ● Tata MIP Plus Fund is only the name of the Scheme and do not in any manner indicate either the quality of the Scheme, its future prospects or the returns. ● The sponsors are not responsible or liable for any loss resulting from the operations of the scheme beyond the initial contribution of Rs.1 lac made by them towards setting up the Mutual Fund. ● Investment in fixed income securities are subject to interest rate risk, credit risk and liquidity risk. ● For scheme specific risk factors and other details please read the offer documents carefully before investing.

## CONTACT DETAILS

**Call free at : 1 - 600-22-0101**

### BRANCHES

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<b>Bangalore</b>	: Tata Asset Management Ltd, 708, Barton Centre, 7th Floor, 84 Mahatma Gandhi Road, Bangalore 560 001, Tel : (080) 25588895/96
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