

# TATA

## GILT MID TERM FUND

(An Open Ended Debt Fund  
investing predominantly in  
Government Securities)



Expertise that's trusted

Issue of Units of Tata Gilt Mid Term Fund issue at NAV based  
Resale price (face value of ₹ 10/- each)

## SCHEME INFORMATION DOCUMENT (SID)

### Mutual Fund



#### Tata Mutual Fund

9th Floor, Mafatlal Centre,  
Nariman Point,  
Mumbai - 400 021.

### AMC



#### Tata Asset Management Ltd.

9th Floor, Mafatlal Centre,  
Nariman Point,  
Mumbai - 400 021.

### Trustee



#### Tata Trustee Company Ltd.

9th Floor, Mafatlal Centre,  
Nariman Point,  
Mumbai - 400 021.

The particulars of the Scheme have been prepared in accordance with the Securities and Exchange Board of India (Mutual Funds) Regulations 1996, (herein after referred to as SEBI (MF) Regulations) as amended till date, and filed with SEBI, along with a Due Diligence Certificate from the AMC. The units being offered for public subscription have not been approved or recommended by SEBI nor has SEBI certified the accuracy or adequacy of the Scheme Information Document.

The Scheme Information Document sets forth concisely the information about Tata Gilt Mid Term, that a prospective investor ought to know before investing. Before investing, investors should also ascertain about any further changes to this Scheme Information Document after the date of this Document from the Mutual Fund / Investor Service Centres / Website / Distributors or Brokers.

The investors are advised to refer to the Statement of Additional Information (SAI) for details of Tata Mutual Fund, Tax and Legal issues and general information on [www.tatamutualfund.com](http://www.tatamutualfund.com)

SAI is incorporated by reference (is legally a part of the Scheme Information Document (SID)). For a free copy of the current SAI, please contact your nearest Investor Service Centre or log on to our website.

The Scheme Information Document should be read in conjunction with the SAI and not in isolation.

This Scheme Information Document is dated 14 May, 2012.

|                     |                   |
|---------------------|-------------------|
| Scheme Opened On    | : 20th May, 2010  |
| Scheme Closed On    | : 17th June, 2010 |
| Scheme Re-opened On | : 24th June, 2010 |

9th Floor, Mafatlal Centre, Nariman Point, Mumbai - 400 021

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## TATA GILT MID TERM FUND

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**HIGHLIGHTS / SUMMARY OF THE SCHEME**

|  |  |
|--|--|
| Name of the Scheme                         | Tata Gilt Mid Term Fund (TGMTF)  |
| Type of Scheme                             | An open ended debt fund investing predominantly in Government Securities.  |
| Investment Objective                       | The investment objective of the scheme is to provide reasonable returns and high liquidity to the Unitholders by investing predominantly in Government Securities having residual maturity upto 15 years.<br>However, there can be no assurance that the investment objective of the scheme will be realized.  |
| Liquidity                                  | The Scheme is an Open ended Scheme. This Scheme is open for resale and repurchase of units at NAV based price on every business on an ongoing basis.   |
| Benchmark                                  | I-SEC Composite Index  |
| Transparency of operation / NAV Disclosure | Determination of Net Asset Value (NAV) on all business days. The NAV of the scheme will be available at all investor services centre of the AMC. The AMC shall also endeavour to have the NAV published in 2 daily newspapers. The AMC will also declare the Net Asset Value of the scheme on all business day on AMFI's website <a href="http://www.amfiindia.com">www.amfiindia.com</a> and also on the AMC's website i.e <a href="http://www.tatamutualfund.com">www.tatamutualfund.com</a> . |
| Load (SIP & Non SIP)                       | Entry Load: NIL<br>Exit Load: NIL  |
| Minimum Subscription Amount                | Rs 10,000/- and in multiples of Re 1/- there after.<br>For additional investment by existing investor after the scheme reopens for ongoing transactions Rs.1,000/- and in multiple of Re 1/- thereafter  |
| Duration of the Schemes                    | The scheme, being an open ended scheme, has perpetual duration.  |
| Investment Options                         | a) <b>Growth Option</b><br>b) <b>Dividend Option</b><br>Quarterly Dividend (Payout & Re-investment)<br>Periodic Dividend ( Payout & Re investment)   |

- A Mutual Fund - sponsored by Tata Sons Limited (TSL) and Tata Investment Corporation Limited (TICL).
- The Scheme is managed by Tata Asset Management Limited (TAML).
- Eligible for investment by banks, financial institutions, bodies corporates, individual investors, etc.
- Scheme targeted at long-term capital appreciation and / income distribution through research based investments.
- High Liquidity
- **Interpretation:**

For all purposes of this Scheme Information Document (SID), except as otherwise expressly provided or unless the context otherwise requires:

- The terms defined in this SID includes the plural as well as the singular.
- Pronouns having a masculine or feminine gender shall be deemed to include the other.
- The term "Scheme" refers to all options under the scheme.

**I. INTRODUCTION****A. RISK FACTORS****Standard Risk Factors:**

- Investment in Mutual Fund Units involves investment risks such as trading volumes, settlement risk, liquidity risk, default risk including the possible loss of principal.
- As the price / value / interest rates of the securities in which the scheme invests fluctuates, the value of your investment in the scheme may go up or down
- Mutual Fund investments are subject to market risks, read all scheme related documents carefully.
- Mutual Funds and securities investments are subject to market risks and there can be no assurance and no guarantee that the Scheme will achieve its objective.
- As with any investment in stocks, shares and securities, the NAV of the Units under this Scheme can go up or down, depending on the factors and forces affecting the capital markets.
- Past performance of the previous Schemes, the Sponsors or its Group / Affiliates / AMC / Mutual Fund is not indicative of and does not guarantee the future performance of the Scheme.
- The sponsors are not responsible or liable for any loss resulting from the operations of the scheme beyond the initial contribution of Rs. 1 lakh made by them towards setting up of the mutual fund.
- Tata Gilt Mid Term Fund is only the name of the Scheme and does not in any manner indicate either the quality of the Scheme, its future prospects or the returns. Investors therefore are urged to study the terms of the Offer carefully and consult their tax and Investment Advisor before they invest in the Scheme.
- The present scheme is not a guaranteed or assured return scheme.

**Other Risk Factors:****Liquidity and Settlement Risks**

The liquidity of the Scheme's investments may be inherently restricted by trading volumes, transfer procedures and settlement periods. From time to time, the Scheme will invest in certain securities of certain companies, industries, sectors, etc. based on certain investment parameters as adopted internally by TAML. While at all times the Asset Management Company will endeavour that excessive holding/investment in certain securities of industries, sectors, etc. by the Scheme is avoided, the funds invested by the Scheme in certain securities of industries, sectors, etc. may acquire a substantial portion of the Scheme's investment portfolio and collectively may constitute a risk associated with non-diversification and thus could affect the value of investments. Reduced liquidity in the secondary market may have an adverse impact on market price and the Scheme's ability to dispose of particular securities, when necessary, to meet the Scheme's liquidity needs or in response to a specific economic event or during restructuring of the Scheme's investment portfolio. Furthermore, from time to time, the Asset Management Company, the Custodian, the Registrar, any Associate, any Distributor, Dealer, any Company, Corporate Bodies, Trusts, any Retirement and Employee Benefit Funds or any Associate or otherwise, any scheme / mutual fund managed by the Asset Management Company or by any other Asset Management Company may invest in the Scheme. While at all times the Trustee Company and the Asset Management Company will endeavour that excessive holding of Units in the Scheme among a few Unitholders is avoided, however, the funds invested by these aforesaid persons may acquire a substantial portion of the Scheme's outstanding Units and collectively may constitute a majority unitholder in the Scheme. Redemption of Units held by such persons may have an adverse impact on the value of the Units of the Scheme because of the timing of any such redemptions and this may impact the ability of other Unitholders to redeem their respective Units.

**Investment Risks**

The value of, and income from, an investment in the Scheme can decrease as well as increase, depending on a variety of factors which may affect the values and income generated by the Scheme's portfolio of securities. The returns of the Scheme's investments are based on the current yields of the securities, which may be affected generally by factors affecting capital markets such as price and volume, volatility in the stock markets, interest rates, currency exchange rates, foreign investment, changes in Government and Reserve Bank of India policy, taxation, political, economic or other developments, closure of the Stock Exchanges etc. Investors should understand that the investment pattern indicated, in line with prevailing market conditions, is only a hypothetical example as all investments involve risk and there is no assurance that the Scheme's investment objective will be attained or that the Scheme be in a position to maintain the model percentage of investment pattern particularly under exceptional circumstances.

Different types of securities in which the scheme would invest in, as mention in this SID, carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment pattern. e.g corporate bonds carry a higher amount of risk than Government securities. Further even among corporate bonds, bonds which are AAA rated are comparatively less risky than bonds which are AA rated.

The scheme may use techniques and instruments for efficient portfolio management and to attempt to hedge or reduce the risk of such fluctuations. However these techniques and instruments if imperfectly used have the risk of the scheme incurring losses due to mismatches particularly in a volatile market. The Fund's ability to use these techniques may be limited by market conditions, regulatory limits and tax considerations (if any). The use of these techniques is dependent on the ability to predict movements in the prices of securities being hedged and movements in interest rates. There exists an imperfect correlation between the hedging instruments and the securities or market sectors being hedged. Besides, the fact that skills needed to use these instruments are different from those needed to select the Fund's / Scheme's securities. There is a possible absence of a liquid market for any particular instrument at any particular time even though the futures and options may be bought and sold on an organised exchange. The use of these techniques involves possible impediments to effective portfolio management or the ability to meet repurchase / redemption requests or other short-term obligations because of the percentage of the Scheme's

**Securities Lending Risks**

It may be noted that this activity would have the inherent probability of collateral value drastically falling in times of strong downward market trends, rendering the value of collateral inadequate until such time as that diminution in value is replenished by additional security. It is also possible that the borrowing party and/or the approved intermediary may suddenly suffer severe business setback and become unable to honour its commitments. This, along with a simultaneous fall in value of collateral would render potential loss to the Scheme. Besides, there is also be temporary illiquidity of the securities that are lent out and the scheme will not be able to sell such lent out securities until they are returned.

As with other modes of extensions of credit, there are risks inherent to securities lending, including the risk of failure of the other party, in this case the approved intermediary, to comply with the terms of the agreement entered into between the lender of securities i.e. the scheme and the approved intermediary. Such failure can result in the possible loss of rights to the collateral put up by the borrower of the securities, the inability of the approved intermediary to return the securities deposited by the lender and the possible loss of any corporate benefits accruing to the lender from the securities deposited with the approved intermediary.

**Interest Rate Risk**

As with debt instruments, changes in interest rate may affect the Scheme's net asset value. Generally the prices of instruments increase as interest rates decline and decrease as interest rates rise. Prices of long-term securities fluctuate more in response to such interest rate changes than short-term securities. Indian debt and government securities markets can be volatile leading to the possibility of price movements up or down in fixed income securities and thereby to possible movements in the NAV.

**Credit Risk**

Credit risk or Default risk refers to the risk that an issuer of a fixed income security may default (i.e. the issuer will be unable to make timely principal and interest payments on the security). Because of this risk corporate debentures are sold at a higher yield above those offered on Government Securities which are sovereign obligations and free of credit risk. Normally, the value of fixed income securities will fluctuate depending upon the changes in the perceived level of credit risk as well as any actual event of default. The greater the credit risk, the greater the yield required for someone to be compensated for the increased risk.

**Reinvestment Risk**

This risk refers to the difference in the interest rate levels at which cash flows received from the securities in the schemes are reinvested. The additional income from reinvestment is the "interest on interest" component. The risk is that the rate at which interim cash flows are reinvested may be lower than that originally assumed.

**Risks associated with Derivatives**

- Derivative products are leverage instruments and can provide disproportionate gains as well as disproportionate losses to the investors. Execution of such strategies depends upon the ability of the Fund Manager to identify such opportunities. Identification and execution of the strategies to be pursued by the Fund Manager involved uncertainty and decision of Fund Manager may not always be profitable. No assurance can be given that the Fund Manager will be able to identify or execute such strategies.
- Derivative products are specialized instruments that require investment techniques and risk analysis different from those associated with stocks and bonds. Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to assess the risk that a derivative add to the portfolio and the ability to forecast price of securities being hedged and interest rate movements correctly. There is a possibility that a loss may be sustained by the portfolio as a result of the failure of another party (usually referred to as the "counterparty") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices.
- The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments".

**B. REQUIREMENT OF MINIMUM INVESTORS IN THE SCHEME**

The Scheme shall have a minimum of 20 investors and no single investor shall account for more than 25% of the corpus of the Scheme. However, if such limit is breached during the NFO of the Scheme, the Fund will endeavor to ensure that within a period of three months or the end of the succeeding calendar quarter from the close of the NFO of the Scheme, whichever is earlier, the Scheme complies with these two conditions. In case the Scheme does not have a minimum of 20 investors in the stipulated period, the provisions of Regulation 39(2)(c) of the SEBI (MF) Regulations would become applicable automatically without any reference from SEBI and accordingly the Scheme shall be wound up and the units would be redeemed at applicable NAV. The two conditions mentioned above shall also be complied within each subsequent calendar quarter thereafter, on an average basis, as specified by SEBI. If there is a breach of the 25% limit by any investor over the quarter, a rebalancing period of one month would be allowed and thereafter the investor who is in breach of the rule shall be given 15 days notice to redeem his exposure over the 25 % limit. Failure on the part of the said investor to redeem his exposure over the 25 % limit within the aforesaid 15 days would lead to automatic redemption by the Mutual Fund on the applicable Net Asset Value on the 15th day of the notice period. The Fund shall adhere to the requirements prescribed by SEBI from time to time in this regard.

**C. SPECIAL CONSIDERATIONS**

Investors are urged to study the terms of the SID carefully before investing in this Scheme, and to retain this SID for future reference. The Mutual Fund may disclose details of the investor's account and transactions there under to those intermediaries whose stamp appears on the application form or who have been designated as such by the investor. In addition, the Mutual Fund may disclose such details to the bankers, as may be necessary for the purpose of effecting payments to the investor. The Fund may also disclose such details to regulatory and statutory Authorities /bodies as may be required or necessary.

Pursuant to the provisions of Prevention of Money Laundering Act, 2002, if after due diligence, the AMC believes that any transaction is suspicious in nature as regards money laundering, on failure to provide required documentation, information, etc. by the unit holder the AMC shall have absolute discretion to report such suspicious transactions to FIU/IND and / or to freeze the folios of the investor(s), reject any application(s) / allotment of units.

**Tax Consequences**

Redemption by the unitholders due to change in the fundamental attribute (if any, in future) of the scheme or due to any other reason may entail tax consequences for which the Trustees, AMC, Fund their Directors / employees shall not be liable.

**Disclosure / Disclaimer**

To the best of the knowledge and belief of the Directors of the Trustee Company, information contained in this SID is in accordance with the SEBI Regulations and facts and does not omit anything likely to have a material impact on the importance of such information.

Neither this SID nor the Units have been registered in any jurisdiction. The distribution of this SID in certain jurisdictions may be restricted or subject to registration requirements and, accordingly, persons who come into possession of this SID are required to inform themselves about, and to observe, any such restrictions. No persons receiving a copy of this SID or any accompanying application form in any such jurisdiction may treat this SID or such application form as constituting an invitation to them to subscribe for Units, nor should they in any event use any such application form, unless in the relevant jurisdiction such an invitation could lawfully be made to them and such application form could lawfully be used without compliance with any registration or other legal requirements. Accordingly, this SID does not constitute an offer or solicitation to anyone in any jurisdiction in which such offer or solicitation is not lawful or in which the person making such offer or solicitation is not qualified to do so or to anyone to whom it is unlawful to make such offer or solicitation. It is the responsibility of any persons in possession of this SID and any persons wishing to apply for Units pursuant to this SID to inform themselves of, and to observe, all applicable laws and Regulations of such relevant jurisdiction.

Prospective investors should review / study this SID carefully and in its entirety and should not construe the contents hereof or regard the summaries contained herein as advice relating to legal, taxation, or financial / investment matters and are advised to consult their own professional advisor(s) as to the legal or any other requirements or restrictions relating to the subscription, gifting, acquisition, holding, disposal (sale, transfer, switch or redemption or conversion into money) of Units and to the treatment of income (if any), capitalisation, capital gains, any distribution, and other tax consequences relevant to their subscription, acquisition, holding, capitalisation, disposal (sale, transfer, switch, redemption or conversion into money) of Units within their jurisdiction of nationality, residence, domicile etc. or under the laws of any jurisdiction to which they or any managed funds to be used to purchase/gift Units are subject, and (also) to determine possible legal, tax, financial or other consequences of subscribing / gifting to, purchasing or holding Units before making an application for Units.

No person has been authorised to give any information or to make any representations not confirmed in this SID in connection with the New fund offer / Subsequent Offer of Units, and any information or representations not contained herein must not be relied upon as having been authorised by the Mutual Fund or the Asset Management Company or the Trustee Company. Statements made in this SID are based on the law and practice currently in force in India and are subject to change therein. Neither the delivery of this SID nor any sale made hereunder shall, under any

## Tata Gilt Mid Term Fund

circumstances, create any impression that the information herein continues to remain true and is correct as of any time subsequent to the date hereof.

Notwithstanding anything contained in the SID the provisions of SEBI (Mutual Funds) Regulations 1996 and guidelines thereunder shall be applicable. The Trustee Company would be required to adopt / follow any regulatory changes by SEBI / RBI etc and /or all circulars / guidelines received from AMFI from time to time if and from the date as applicable. The Trustee Company in such a case would be obliged to modify / alter any provisions / terms of the SID during / after the launch of the scheme by following the prescribed procedures in this regard.

### D. DEFINITIONS & ABBREVIATION:

|    |  |   |
|----|--|---|
| 1  | "Business Day"                           | Any day on which the Mumbai Head Office of Tata Asset Management Limited is open for business purposes and the Banks in Mumbai/RBI clearing is functional.  |
| 2  | "Business Hours"                         | Business hours are from 10.00 A.M. to 3.00 P.M. on any Business Day.  |
| 3  | "BSE" / "NSE"                            | Bombay Stock Exchange Limited / National Stock Exchange of India Limited  |
| 4  | "Calendar Year"                          | A Calendar Year shall be 12 full English Calendar months commencing from 1st January and ending on 31 <sup>st</sup> December.   |
| 5  | "Custodian" or "Standard Chartered Bank" | Standard Chartered Bank, a bank incorporated in London with limited liability and includes its successors.  |
| 6  | "CDSC"                                   | Contingent Deferred Sales Charges permitted under the Regulations for a 'No Load Scheme' to be borne by the Unitholder upon exiting (whether by way of redemption of inter-scheme switching) from the scheme based on the period of holding of units.   |
| 7  | "Entry Load"                             | Amount that is paid by the investors at the time of entry / subscription into the scheme  |
| 8  | "Exit Load"                              | Amount that is paid by the investors at the time of exit / redemption from the scheme.  |
| 9  | "Day"                                    | Any day as per English Calendar viz. 365 days in a year.  |
| 10 | "Financial Year"                         | A Financial Year shall be 12 full English Calendar months commencing from 1st April and ending on 31 <sup>st</sup> March.   |
| 11 | 'Gilt/Government Securities'             | Securities created and issued by the Central Government and/or State Government   |
| 12 | "Group"                                  | As defined in sub-clause (ef) of clause 2 of MRTP Act, 1961.  |
| 13 | "IMA"                                    | Investment Management Agreement dated 9th May, 1995, as amended from time to time, between the TTCL & TAML.   |
| 14 | "Investor"                               | An investor means any resident or non-resident person whether individual or not (legal entity), who is eligible to subscribe units under the laws of his/her/their country of incorporation, establishment, citizenship, residence or domicile and under the Income Tax Act, 1961 including amendments thereto from time to time and who has made an application for subscribing units under the Scheme. Under normal circumstances, an Unitholder shall be deemed to be the investor.  |
| 15 | "Net Asset Value" or "NAV"               | (a) In case of winding up of the Fund:<br>In respect of an Unit, the amount that would be payable to the holder of that Unit on any date if the fund were to be wound up and its assets distributed on that date (valuing assets and liabilities in accordance with the normal accounting policies of the Fund, but ignoring net distributable income of the current financial year and winding up expenses).<br><br>(b) Daily for Ongoing Sale/Redemption/ Switch:<br>In respect of a Unit, the amount that would be payable by/to the investor / holder of that Unit on any Valuation date by dividing the net assets of the Scheme by the number of outstanding Units on the Valuation date. |
| 16 | "Net Assets"                             | Net Assets of the Scheme / Plan at any time shall be the value of the Fund's total assets less its liabilities taking into consideration the accruals and the provisions at that time.  |
| 17 | "NFO"                                    | New Fund Offer  |
| 18 | "Non- Resident Indian" / NRI             | A person resident outside India who is a citizen of India or is a person of Indian origin as per the meaning assigned to the term under Foreign Exchange Management (Investment in firm or proprietary concern in India) Regulations, 2000.   |
| 19 | "Permissible Investments"                | Investments made on account of the Unitholders of the Scheme in securities and assets in accordance with the SEBI Regulations.  |
| 20 | "Portfolio"                              | Portfolio at any time shall include all Permissible Investments and Cash.   |
| 21 | "Regulations"                            | Regulations imply SEBI Regulations and the relevant rules and provisions of the Securities and Exchange Board of India (Depositories and participants) Regulations 1996, Public Debt Act 1944, the relevant notifications of the Government of India Ministry of Finance Department of Revenue, (Central Board of Direct Taxes), the Income Tax Act, 1961; Wealth Tax Act, 1957, Gift Tax Act, 1958, Foreign Exchange Management Act, 1999 as amended from time to time and shall also include any Circulars, Press Releases or Notifications that may be issued by SEBI or the Government of India or the Reserve Bank of India from time to time.   |
| 22 | "Resident"                               | A resident means any person resident in India under the Foreign Exchange Management Act, 1999 and under the Income Tax Act, 1961, including amendments thereto from time to time.   |
| 23 | "Scheme"                                 | The offer made by Tata Mutual Fund through this SID, viz., Tata Gilt Mid Term Fund.   |
| 24 | "SEBI"                                   | Securities & Exchange Board of India established under the Securities & Exchange Board of India Act, 1992.  |
| 25 | "SEBI Regulations"                       | The Securities and Exchange Board of India (Mutual Funds) Regulations, 1996 as amended from time to time and shall also include any Mutual Fund Regulations, Circulars, Press Releases, or Notifications that may be issued by SEBI or the Government of India to regulate the activities and growth of Mutual funds.   |
| 26 | "SID"                                    | Scheme Information Document   |
| 27 | "SAI"                                    | Statement of Additional Information   |
| 28 | "SIP"                                    | Systematic Investment Plan, a facility to invest systematically (monthly/quarterly/half-yearly/yearly) in the scheme.   |
| 29 | 'SWP"                                    | Systematic Withdrawal Plan, a facility to redeem systematically (monthly/quarterly/half-yearly/yearly) from the scheme.   |
| 30 | "STP"                                    | Systematic Transfer Plan, a facility to switch money / investment from this scheme to other scheme(s) of Tata Mutual Fund, systematically (monthly / quarterly / half-yearly / yearly   |
| 31 | "TAML"                                   | Tata Asset Management Limited, the Asset Management Company (AMC), a company within the meaning of the Companies Act, 1956 (1 of 1956) and includes its successors and permitted assigns.   |
| 32 | "TICL"                                   | Tata Investment Corporation Limited, a sponsor of the TMF and a shareholder of TAML, a company within the   |

|    |                           |  |
|----|---------------------------|--|
|    |                           | meaning of the Companies Act, 1913 and includes its successors and permitted assigns.  |
| 33 | “TMF” or “Fund”           | Tata Mutual Fund, a trust established under a Trust Deed dated 9th May, 1995, under the provisions of The Indian Trusts Act, 1882, bearing SEBI registration No. MF/023/95/9.  |
| 34 | “Total Assets”            | Total Assets of the Scheme at any time shall be the total value of the Schemes assets taking into consideration the accruals.  |
| 35 | “Trust Deed”              | The Trust Deed of the Mutual Fund dated 9th May, 1995, as amended from time to time, made between TSL and TICL as the settlors, and TTCL as the Trustee.   |
| 36 | “TSL”                     | Tata Sons Limited, a sponsor of TMF and a shareholder of TAML, a company within the meaning of the Companies Act, 1913 and includes its successors and permitted assigns.  |
| 37 | “TTCL or Trustee Company” | Tata Trustee Company Limited, a company within the meaning of the Companies Act, 1956 and includes its successors and permitted assigns.   |
| 38 | “Unitholder”              | An Unitholder means any resident or non-resident person whether individual or not (legal entity), who is eligible to subscribe to the Scheme and who has been allotted Units under the Scheme based on a valid application.                        |
| 39 | “Units”                   | The security representing the interests of the Unitholders in the Scheme. Each Unit represents one undivided share in the assets of the Scheme as evidenced by any letter/ advice or any other statement / certificate / instrument issued by TMF. |
| 40 | “Year”                    | A Year shall be 12 full English Calendar months.   |

**E. DUE DILIGENCE BY THE ASSET MANAGEMENT COMPANY**

The following Due Diligence Certificate has been submitted to SEBI:

It is confirmed that:

- (i) the Scheme Information Document forwarded to SEBI is in accordance with the SEBI (Mutual Funds) Regulations, 1996 and the guidelines and directives issued by SEBI from time to time.
- (ii) all legal requirements connected with the running of the scheme as also the guidelines, instructions, etc., issued by the Government and any other competent authority in this behalf, have been duly complied with.
- (iii) the disclosures made in the Scheme Information Document are true, fair and adequate to enable the investors to make a well informed decision regarding investment in the scheme.
- (iv) the intermediaries named in the Scheme Information Document and Statement of Additional Information are registered with SEBI and their registration is valid, as on date.

**For Tata Asset Management Limited**

Place: Mumbai  
Date: 11<sup>th</sup> May, 2012

**Upesh K Shah**  
**Chief: Risk & Compliance Officer**

**II. INFORMATION ABOUT THE SCHEME**

**A. TYPE OF THE SCHEME**

An open ended debt fund Investing predominantly in Government Securities.

**B. INVESTMENT OBJECTIVE OF THE SCHEME**

The investment objective of the scheme is to provide reasonable returns and high liquidity to the Unitholders by investing predominantly in Government Securities having residual maturity upto 15 years. However, there can be no assurance that the investment objective of the scheme will be realized

In order to achieve the investment objective, the scheme will invest predominantly (atleast 65%) in governments securities having residual maturity upto 15 years.

At present Tata Mutual Fund have two Gilt schemes. i.e Tata Gilt Securities Fund and Tata Gilt Short Maturity Fund. The differences in the Investment Strategies of these funds are given below:

| Scheme Name                    | Investment Objective   | Comparison with existing similar Schemes  | AUM as on April 30, 2012 (Rs in Crores) | No of Folios as on April 30, 2012 |
|--------------------------------|--|---|---|-----------------------------------|
| Tata Gilt Mid Term Fund        | To provide reasonable returns and high liquidity to the Unitholders by investing predominantly in Government Securities having residual maturity upto 15 years       | Under the scheme, the Fund Manager can invest predominantly in the Gilt Securities having residual maturity upto 15 years and Money Market Instruments. There is no discretion available to the Fund Manager to invest in a Gilt Security having maturity above 15 years.   | 39.45                                   | 43                                |
| Tata Gilt Securities Fund      | To generate risk free return and to provide medium to long term capital gains and income distribution to unitholders and all time emphasising capital preservations. | Open ended Debt Fund predominantly investing in Government Securities The Scheme can predominantly in Gilt Securities of varied maturities and there is no cap or floor on maturity of Gilt Security. The Strategy is dynamic in nature and depending upon the market sentiments, the Fund Manager has an option to dynamically change the portfolio maturity of the scheme.<br><br>The Fund will predominantly invests in sovereign securities issued by the Central/State Government and /or any security unconditionally guaranteed by the Government of India and Money Market Instruments like Commercial Paper, Certificate of Deposit, Treasury Bills, and other instruments permitted by SEBI/RBI from time to time. The scheme will not investment in securities rated below investment grade. The Fund will take exposure in long duration papers. The investment can be made in Debt instruments | 138.03                                  | 862                               |
| Tata Gilt Short Maturity Fund. | To generate risk free return and to provide medium to long term capital gains and income distribution to unitholders and all time emphasising capital preservations. | Open ended Debt Fund predominantly investing in Government Securities. There is a cap of 6 years on average portfolio maturity. There no discretion available to the Fund Manager to increase the average portfolio maturity above 6 years.<br><br>The Fund will predominantly invests in sovereign securities issued by the Central/State Government and /or any security unconditionally guaranteed by the Government of India and Money Market Instruments like Commercial Paper, Certificate of Deposit, Treasury Bills, and other instruments permitted by SEBI/RBI from time to time. The scheme will not investment in securities rated below investment grade.  | 65.32                                   | 72                                |

**C. ASSET ALLOCATION AND RISK PROFILE**

Under normal circumstances, funds of the Scheme, shall (after providing for all ongoing expenses) generally be invested / the indicative asset allocation shall be as follows considering the objective of the Scheme:

| Instruments  | Indicative allocations (% of total assets) |         | Risk Profile     |
|--|--|---------|------------------|
|  | Minimum                                    | Maximum | High/Medium/Low  |
| Government Securities having residual maturity upto 15 years | 65   | 100     | Low to Sovereign |
| Money Market Instruments                                     | 0  | 35      | Low to Medium    |

Currently investment in securitised debt is not envisaged.

## Tata Gilt Mid Term Fund

The Scheme will have maximum derivative gross notional position of 50% of the net assets of the scheme. Investment in derivative instrument may be done for hedging and portfolio balancing.

For calculation of Gross Derivative Exposure, all types of derivative exposure i.e. long and short term will be aggregated. The aggregate exposure to Government securities, Gross Derivative Position and Money Market instruments (excluding CBLO, REPO and others cash equivalents instruments) will not exceed 100% of the net assets of scheme.

Not more than 25% of the net assets of the scheme shall be deployed in securities lending. The Scheme would limit its exposure, with regards to securities lending, for a single intermediary, to the extent of 5% of the total net assets of the scheme at the time of lending.

The AMC may from time to time pending investment in government securities for a short term period on defensive consideration invest upto 100% of the funds available in overnight repos, the primary motive being to protect the Net Asset Value of the Scheme and protect unitholders interest so also to earn reasonable returns on liquid funds maintained for redemption/repurchase of units

### Change in Investment Pattern

The Investment Patterns as outlined above are indicative. Investment strategy and pattern may be deviated from time to time, provided such modification is in accordance with the Fund objective and Regulations as amended from time to time, the intent being to protect the Net Asset Value of the Scheme and Unitholders' interests. The asset allocation pattern will be reviewed periodically. In case of any deviation, the AMC will endeavour to achieve a normal asset allocation pattern in a maximum period of one month. However, if such modified / deviated portfolio is not rebalanced within a period of one month then justification for such delay will be provided to the trustees.

### Overview of Debt Market:

The major players in the Indian Debt Markets are banks, financial institutions, insurance companies and mutual funds. The instruments in the market can be broadly categorized as those issued by corporate, banks, financial institutions and those issued by state/central governments. The risks associated with any investments are – credit risk, interest rate risks, default risk, reinvestment risk and liquidity risk. While corporate papers carry credit risk due to changing business conditions, government securities are perceived to have zero credit risk. Interest rate risk is present in all debt securities and depends on a variety of macroeconomic factors. . The liquidity risk in corporate securities market is higher compared to those of government securities. Liquidity in the corporate debt market has been improving due to the entry of more players and due to various measures taken by the regulators in this direction over a period of time. SEBI's directive of a compulsory rating by a rating agency for any public issuance over 18 months is a case in point. In times to come, dematerialization, entry of private insurance companies and growth of fixed income mutual funds are expected to enhance liquidity in corporate debt market.

**Expected Yields on Debt Securities (as on 10/05/11)**

| Issuer    | Instruments  | Maturity  | Yields (%)    |
|-----------|--------------|-----------|---------------|
| GOI       | T-Bill       | 91 days   | 8.35 - 8.40   |
| GOI       | T-Bill       | 364 days  | 8.25 - 8.30   |
| GOI       | Short dated  | 1-3 yrs   | 8.20 - 8.40   |
| GOI       | Medium dated | 3-5 yrs   | 8.35 - 8.45   |
| GOI       | Long dated   | 5-10 yrs  | 8.45 - 8.60   |
| GOI       | Long dated   | 10-15 yrs | 8.55 - 8.80   |
| Corporate | CPs          | 3 months  | 10.35 - 10.45 |
| Corporate | CPs          | 1 year    | 10.45 - 10.55 |
| Bank      | CDs          | 3 months  | 9.75 - 9.85   |
| Bank      | CDs          | 1 year    | 10.00 - 10.10 |
| CBLO      |              |           | 8.00 - 8.10   |
| REPO      |              |           | 8.00 - 8.10   |

### D. WHERE WILL THE SCHEME INVEST

The investments would be predominantly in sovereign securities issued by the Central Government and/ or state Government and/or any security unconditionally guaranteed by the Government of India. No paper shall have residual maturity more than 15 years. It is expected that funds raised under this scheme predominantly will be invested in such Government Securities as stated above.

The funds available under the Schemes will be invested primarily in securities such as

- Sovereign securities issued by Central Government and/or State Government or any security unconditionally guaranteed by the Government of India
- Money Market Instruments like Commercial paper, Certificate of Deposit, Treasury Bills, Collatarised Borrowing and Lending Obligation( CBLO),Repo
- Exposure to derivative instruments will be restricted to 50%of the net assets of the scheme Investment in derivative instrument may be done for hedging and portfolio balancing.

The moneys collected under this Scheme shall be invested only in Government securities or in the money market and derivative instruments.

The securities mentioned above and such other securities, the Scheme is permitted to invest could be listed, unlisted, privately placed, secured, unsecured, rated or unrated and of any maturity. The securities may be acquired through Initial Public Offerings (IPOs), secondary market operations, private placement, rights offers or negotiated deals. Notwithstanding the aforesaid, the proportion of investment in securitised debt and other unquoted debt instruments could be increased by the Trustee Company / Asset Management company to around 100% of the total assets / Funds available of the Scheme. For the possible impact on liquidity of the Scheme, which might be experienced due to investment of around 100%

in privately placed debentures, securitised debt and other unquoted debt instruments, please refer to the Clause “Compulsory redemption / Redemption” and also to the Clause on “Liquidity & Settlement Risks” under Specific Risk Factors.

The above investment policies are in conformity with the provisions of various constitutional documents viz. MOA/ AOA of the TAML/ Trustee Company, IMA and the Trust Deed.

The Scheme will purchase securities in the public offerings, as well as those traded in the secondary markets. On occasions, if deemed appropriate, the Scheme may also participate in auction of government securities. The moneys collected under this scheme shall be invested only in transferable securities.

As per SEBI Regulations, the Scheme shall not make any investments in any un-listed securities of associate / group companies of the Sponsors. The Fund will also not make investment in privately placed securities issued by associate / group companies of the Sponsor. The Scheme may invest not more than 25% of the net assets in listed securities of Group companies.

**E. THE INVESTMENT STRATEGIES**

**Investment Strategy and Risk Management:**

The portfolio will be constructed and managed to generate reasonable returns to match the investment objective and to maintain high liquidity to accommodate the funds movements.

The Fund Manager will take an active view of interest rate movement supported by quantitative research, to include various parameters of the Indian economy as well as the development in global market. Investment views/decisions will be based on analysis of macro economic factors to estimate the direction of interest rates and level of liquidity and will be taken on the basis of factors like, prevailing interest rate scenario, Government borrowing programme, level of liquidity in the banking system, inflation level, returns offered relative to alternative investments opportunities, quality of the security/instrument, maturity profile of the instrument, liquidity of the security, any other factors considered relevant in the opinion of the fund manager. The Scheme would aim to generate returns by investing in securities created and issued and/or guaranteed by the central government and/or a state government

The Scheme will emphasise Securities of well managed, high quality (State) Government(s) with above average governance prospects that can be purchased at a reasonable price. Typically these States will be highly competitive, with a large and growing economic share. In the case of such States, they will generally hold a niche position in a rapidly growing sector of the economy. In many cases, this will involve the State playing a leading role in human development. The Scheme will invest in securities of those emerging growth States believed by the AMC to offer appreciation potential greater than the growth of other relevant States. Investment in State Government Securities (wherever possible) may be in securities of those states whose economy is graded as investment grade by a recognised authority like The Credit Rating and Information Services of India Limited (CRISIL), Investment Information and Credit Rating Agency of India Limited (IICRA), Credit Analysis and Research Limited (CARE).

Even though the Government Securities market is more liquid compared to other debt instruments, on occasions, there could be difficulties in transacting in the market due to extreme volatility or unusual constriction in market volumes or on occasions when and unusually large transaction has to be put through. For the possible impact on liquidity of the scheme which might be experienced due to market risk (As stated above). Please refer to the clause “a possible deferral of redemption/resale request and compulsory redemption/repurchase” and also to the clause on “Liquidity and settlement risk” under risk factor. The fund will be actively managed and performance shall be achieved by identifying investment opportunities across the interest rate spectrum. Interest Rate/ Duration risk, The modified duration is a measure of its price sensitivity to interest rates movements, based on the average time to maturity of its interest and principal cash flows. Higher the duration, the higher will be the price sensitivity of the bond to change in interest rate. For example, an investment with a modified duration of 5 years will rise 5% in value for every 1% decline in interest rates and fall 5% in value for every 1% increase in interest rates. To reduce the interest rate risk, the Fund manager will dynamically change the duration, based his expectation of interest rate movement. He will reduce the average duration when he expect rates to increase, to minimize the negative impact and increase the duration , in a falling interest rate scenario, to benefit the most from rising bond prices.

**Risk mitigation measure**

| Type of Risk       | Measures   |
|--------------------|--|
| Liquidity Risk     | <ul style="list-style-type: none"> <li>• Focus on good quality paper at the time of portfolio construction</li> <li>• Portfolio exposure spread over various maturity buckets to inline with expected outflow</li> <li>• Use of exit load to restrict redemption in short period</li> <li>• Maintenance of certain amount of liquidity to meet unexpected redemption.</li> <li>• Borrowing arrangement with Banks to meet unexpected high redemption.</li> </ul> |
| Credit Risk        | <ul style="list-style-type: none"> <li>• Government dated securities with near zero default risk</li> </ul> <p><b>For money market instruments</b></p> <ul style="list-style-type: none"> <li>• In house dedicated team for credit appraisal</li> <li>• Issuer wise exposure limit</li> </ul>  |
| Interest Rate Risk | <ul style="list-style-type: none"> <li>• Close watch on the market events</li> <li>• Active duration management</li> <li>• Cap on Average Portfolio maturity depending upon the scheme objective and strategy</li> <li>• Portfolio exposure spread over various maturities</li> </ul>  |
| Regulatory Risk    | Online monitoring of various exposure limits by the Front Office System Also as a back up, manual control are also implemented.  |

Liquidity risk, The risk that fund manager may have difficulty in finding a buyer when he want to sell and may be forced to sell at a significant discount to market value. The bench mark securities or the most recently issued securities are generally more liquid and are generally traded at a premium to other securities. The majority of the fund deployment will be in the liquid security segment to reduce this liquidity risk.

The following table attempts to give a broad overview of the available instruments in the financial markets and their risk return profile. The data given in the table is based on market conditions around the date of the offer document and can at best be considered indicative:

## Expected Yield on Gilt Securities as on (10/05/11)

| Security (Gilt Securities) | Yield (%) |
|----------------------------|-----------|
| Upto 1 year maturity       | 8.20-8.30 |
| 1 to 3 year maturity       | 8.20-8.40 |
| 3 to 5 year maturity       | 8.35-8.45 |
| 5 to 10 year maturity      | 8.45-8.60 |
| 10 to 15 year maturity     | 8.55-8.80 |

The Schemes would invest in companies based on various criteria including sound professional management, track record, industry scenario, growth prospectus, liquidity of the securities, etc. The Scheme will emphasise on well managed, good quality companies with above average growth prospectus whose securities can be purchased at a good yield and whose debt securities are concerned investments (wherever possible) will be mainly in securities listed as investments grade by a recognised authority like The Credit Rating and Information Services of India Limited (CRISIL), ICRA Limited (formerly, Investment Information and Credit Rating Agency of India Limited), Credit Analysis and Research Limited (CARE) etc. In case of investments in debt instruments that are not rated, specific approval of the Board will be taken except in case of Government Securities being sovereign bonds. However, in case of investment in unrated securities prior board approval is not necessary if investment is within the parameters as stipulated by the board.

Any change in the asset allocation affecting the investment profile of the scheme shall be effected only in accordance with the provisions of sub-regulation 15A of regulations 18 of SEBI (Mutual Funds) Regulations 1996.

**Trading in Derivatives**

Subject to SEBI (Mutual Fund) Regulations, 1996, the Scheme may use techniques and instruments such as trading in derivative instruments to hedge the risk of fluctuations in the value of the investment portfolio. The Scheme shall enter into derivative transactions for the purpose of hedging and portfolio balancing. In accordance with the guidelines issued by the SEBI, The Scheme will have maximum derivative gross notional position of 50% of the net assets of the scheme. Investment in derivative instrument may be done for hedging and portfolio balancing. For calculation of Gross Derivative Exposure, all types of derivative exposure i.e. long and short term will be aggregated.

A derivative is an instrument whose value is derived from the value of one or more of the underlying assets which can be commodities, precious metals, bonds, currency, etc. Common examples of Derivative instruments are Interest Rate Swaps, Forward Rate Agreements

The scheme may use derivative instruments like Interest Rate Swaps, Forward Rate Agreements or such other derivative instruments as may be introduced from time to time and as may be permitted under the SEBI (Mutual Fund) Regulations.

**Pursuant to SEBI vide its Circular No. Cir / IMD / DF / 11 / 2010 dated August 18, 2010 exposure to derivatives, shall be subject to following limits:**

1. The cumulative gross exposure through debt and derivative positions shall not exceed 100% of the net assets of the scheme.
2. The Mutual Fund shall not write options or purchase instruments with embedded written options.
3. The total exposure related to option premium paid shall not exceed 20% of the net assets of the scheme.
4. Cash or cash equivalents with residual maturity of less than 91 days will be treated as not creating any exposure.
5. Exposure due to hedging positions shall not be included in the above mentioned limits subject to the following
  - a. Hedging positions are the derivative positions that reduce possible losses on an existing position in securities and till the existing position remains.
  - b. Hedging positions cannot be taken for existing derivative positions.
  - c. Any derivative instrument used to hedge has the same underlying security as the existing position being hedged.
  - d. The quantity of underlying associated with the derivative position taken for hedging purposes does not exceed the quantity of the existing position against which hedge has been taken.
6. The Mutual Fund may enter into plain vanilla interest rate swaps for hedging purposes. The counter party in such transactions shall be an entity recognized as a market maker by RBI. Further, the value of the notional principal in such cases shall not exceed the value of respective existing assets being hedged by the scheme.
7. Exposure to a single counterparty in such transactions shall not exceed 10% of the net assets of the scheme.

**Interest Rate Swaps:** An Interest Rate Swap is an agreement whereby two parties agree to exchange periodic interest payments. The amount of interest payments exchanged is based on some predetermined principal, called notional principal amount. The amount each counterparty pays to the other upon periodic interest rate multiplied by the notional principal amount. The only amount that is exchanged between the parties is the interest payment, not the notional principal amount.

**Example A: Use of IRS**

Assuming the Scheme is having 10% of the portfolio in cash. The fund manager has a view that the interest rate scenario is bearish and call rates are likely to spurt over the next three months. The fund manager would therefore prefer to pay fixed rate of return on his cash, which he is lending in the overnight call market. In other words, he would like to move to a 91 days floating interest rate from overnight fixed rate.

1. Say Notional Amount : Rs. 2 crores
2. Benchmark : NSE MIBOR
3. Tenor : 91 Days
4. Fixed Rate : 9.90%
5. At the end of 91 days;
6. The Scheme pays : fixed rates for 91 days is 9.90%
7. TMF receives : compounded call rate at 10.25% for 91 days.

In practice, however the difference of the two amounts is settled. Here the Scheme receives Rs. 2, 00, 00,000 x 0.35% x91 / 365 = 17,452. The players in IRS are scheduled commercial banks, primary dealers, corporate, mutual funds and All India Financial Institutions.

The Schemes of the fund are in cash, and the view of the fund manager is interest rates are expected to move down due to certain positive events which have occurred. In such cases the Schemes can enter into a received position (IRS) where the Schemes will receive a fixed rate for a specified maturity and pay the floating rate of interest. This is illustrated below.

### Example B: Use of IRS

Assuming the Scheme is having 10% of the portfolio in cash. The fund manager has a view that the interest rate scenario is soft and call rates are unlikely to spurt over the next three months. The fund manager would therefore prefer to receive a higher rate of return on his cash, which he is lending in the overnight call market. In other words, he would like to move to a 91 days fixed interest rate from overnight floating rate.

1. Say Notional Amount : Rs. 2 crores
2. Benchmark : NSE MIBOR
3. Tenor : 91 Days
4. Fixed Rate : 10.25%
5. At the end of 91 days;
6. The Scheme pays : compounded call rates for 91 days is 9.90%
7. TMF receives : Fixed rate at 10.25% for 91 days.

In practice, however the difference of the two amounts is settled. Here the Scheme receives Rs. 2, 00, 00,000 x 0.35% x91 / 365 = 17,452. The players in IRS are scheduled commercial banks, primary dealers, corporate, mutual funds and All India Financial Institutions.

### Forward Rate Agreements (FRA):

This is an agreement between two counterparties to pay or to receive the difference between an agreed fixed rate (the FRA rate) and the interest rate prevailing on a stipulated future date based on the notional amount, for an agreed period.

The interest rate benchmarks that are commonly used for floating rate in interest rate swaps are those on various Money Market Instruments. In Indian markets, the benchmark most commonly used is MIBOR.

The Schemes of the fund are reasonably invested, and the view of the fund manager is interest rates are expected to move up due to certain negative events which are expected to occur at a specified future date. In such cases the Schemes can enter into a paid position (FRA) at a specified date in the future where the Schemes will pay a fixed rate for a specified maturity and receive the floating rate of interest at a specified future date. This is illustrated below.

### Example 1: Use of FRA

The fund Manager believes in 3 months time the interest rates will be higher and decides to enter into an FRA agreement 3x9 to protect the portfolio return. Say the manager wants to hedge 10% of the portfolio which is for the notional amount of Rs 2 crores where the bank agrees to pay 6% fixed, in case the 6 month OIS rate is greater than 6% the bank will pay the difference to the portfolio manager 3 months hence for 6 months. say 3 months hence the OIS rate for six months is 6.50%.

This like IRS is cash settled and the bank at the end of three months will pay the portfolio manager the following  $(6.50-6.00) \times 181 \times 200,000,00 / (365 \times 100 + 6.50 \times 181) = \text{Rs } 48040.55$  for six months.

The Schemes of the fund are in cash, and the view of the fund manager is interest rates are expected to move down due to certain positive events which are expected to occur at a specified future date. In such cases the Schemes can enter into a received position (FRA) at a specified date in the future where the Schemes will receive a fixed rate for a specified maturity and pay the floating rate of interest at a specified future date. This is illustrated below.

### Example 2: Use of FRA

The fund Manager believes in 3 months time the interest rates will be lower and decides to enter into an FRA agreement 3x9 to protect the portfolio return. Say the manager wants to hedge 10% of the portfolio which is for the notional amount of Rs 2 crores where the bank agrees to pay 6% fixed, in case the 6 month OIS rate is less than 6% the bank will pay the difference to the portfolio manager 3 months hence for 6 months. say 3 months hence the OIS rate for six months is 5.50%

This like IRS is cash settled and the bank at the end of three months will pay the portfolio manager the following  $(6.00-5.50) \times 181 \times 200,000,00 / (365 \times 100 + 5.50 \times 181) = \text{Rs } 48272.76$  for six months

### Risks associated with Derivatives

- Derivative products are leverage instruments and can provide disproportionate gains as well as disproportionate losses to the investors. Execution of such strategies depends upon the ability of the Fund Manager to identify such opportunities. Identification and execution of the strategies to be pursued by the Fund Manager involved uncertainty and decision of Fund Manager may not always be profitable. No assurance can be given that the Fund Manager will be able to identify or execute such strategies.
- Derivative products are specialised instruments that require investment techniques and risk analysis different from those associated with stocks and bonds. Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to assess the risk that a derivative add to the portfolio and the ability to forecast price of securities being hedged and interest rate movements correctly. There is a possibility that a loss may be sustained by the portfolio as a result of the failure of another party (usually referred to as the "counterparty") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices.
- The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments".

### Portfolio Turnover

The funds available will be invested in government securities. The fund while at all times emphasising a long term investment approach will also undertake trading with a view to booking short term profits depending on market conditions. The overall portfolio turnover rate is expected to be around 100% for the portfolio so as to achieve the optimum balance between long term investing and short term profit booking so as to enable portfolio restructuring when warranted.

The portfolio turnover rate as indicated above is only an indication of the Scheme's potential performance in the market environment existing as of the date of this Offering Circular based on the investment objective and policies of the Scheme and as such there is no guarantee that this portfolio turnover rate can be achieved. The expected spreads of the securities are based on the current yields / maturity values of the instruments, which may change from time to time depending upon the factors affecting capital markets such as price and volume, volatility in the stock markets, interest

rates, currency exchange rates, foreign investment, changes in Government and Reserve Bank of India policy, taxation, political, economic or other developments and closure of the stock exchanges.

**F. FUNDAMENTAL ATTRIBUTES**

Following are the Fundamental Attributes of the scheme, in terms of Regulation 18 (15A) of the SEBI (MF) Regulations:

**(i) Type of a scheme**

An open ended debt fund investing predominantly in Government Securities.

**(ii) Investment Objective**

The investment objective of the scheme is to provide reasonable returns and high liquidity to the Unitholders by investing predominantly in Government Securities having residual maturity upto 15 years.

**Investment Pattern and Risk Profile:**

Under normal circumstances, funds of the Scheme, shall (after providing for all ongoing expenses) generally be invested / the indicative asset allocation shall be as follows considering the objective of the Scheme:

| Instruments  | Indicative allocations (% of total assets) |         | Risk Profile     |
|--|--|---------|------------------|
|  | Maximum                                    | Minimum |                  |
| Government Securities having residual maturity upto 15 years | 100  | 65      | Low to Sovereign |
| Money Market Instruments                                     | 35   | 0       | Low to Medium    |

Under normal circumstances the residual maturity of a paper shall be equal to or less than 15 years.

Scheme will have maximum derivative gross notional position of 50% of the net assets of the scheme. Investment in derivative instrument may be done for hedging and portfolio balancing. For calculation of Gross Derivative Exposure, all types of derivative exposure i.e. long and short term will be aggregated.

**(iii) Terms of Issue**

Repurchase/ Resale is at Net Asset Value (NAV) related prices with repurchase/ resale loads as applicable (within limits) as specified under SEBI Regulations 1996, the repurchase price shall not be lower than 93% of the NAV, the sale price will not be higher than 107% of the NAV and further that the difference between the sale and repurchase price shall not exceed 7% calculated on the sale price.

Listing is not envisaged as the Scheme is an open-ended Scheme, with the Fund providing for sales and repurchase on a continuous basis.

Maximum recurring expenses on the first Rs 100 Crores 2.25% of average weekly net assets (also refer to para on annual recurring expenses in this SID).

In accordance with Regulation 18(15A) of the SEBI (MF) Regulations, the Trustees shall ensure that no change in the fundamental attributes of the Scheme(s) and the Plan(s) / Option(s) thereunder or the trust or fee and expenses payable or any other change which would modify the Scheme(s) and the Plan(s) / Option(s) thereunder and affect the interests of Unitholders is carried out unless:

- (i) A written communication about the proposed change is sent to each Unitholder and an advertisement is given in one English daily newspaper having nationwide circulation as well as in a newspaper published in the language of the region where the Head Office of the Mutual Fund is situated; and
- (ii) The Unitholders are given an option for a period of 30 days to exit at the prevailing Net Asset Value without any exit load.

**G. SCHEME BENCHMARK**

**I-SEC Composite Index**

The composition of the aforesaid benchmarks is such that, they are most suited for comparing performance of the respective plans. The Trustees may change the benchmark in future if a benchmark better suited to the investment objective of the scheme is available.

**H. Fund Manager**

| Name                 | Age | Qualification | Total Experience | Other Schemes Under His Management  | Experience (Assignments held during last 10 years)  |
|----------------------|-----|---------------|------------------|---|---|
| Mr. Murthy Nagarajan | 42  | PGPMS, M.Com  | 17               | TFMPS 30,32,34,35, 36,37,38,39,40<br>TSMRTA1,<br>TSMRTB1, TMMF,<br>TFTF, TTMF,<br>TFRLTF, TIPF, TDBF,<br>TLMF, TFIPF, TMIF,<br>TGMTF, TBF, TRSF | August 1999 – November 2007 with Tata Asset Management Limited in the Investment Department head of fixed income – Reporting to the Managing Director.<br><br>December 2007 – January 2010 with Mirae Asset Global Investment India Ltd in the Investment Department as the head of fixed income – Reporting to the Managing Director.<br><br>February 2010 to date with Tata Asset Management Limited in the Investment Department as head of fixed income – Reporting to the President & CEO. |

TFMPS30: Tata Fixed Maturity Plan Series 30, TFMPS32: Tata Fixed Maturity Plan Series 32,TFMPS34: Tata Fixed Maturity Plan Series 34, Tata Fixed Maturity Plan Series 35, Tata Fixed Maturity Plan Series 36, Tata Fixed Maturity Plan Series 37, Tata Fixed Maturity Plan Series 38, Tata

Fixed Maturity Plan Series 39 , Tata Fixed Maturity Plan Series 40, TSMRTA1 & TSMRTB1: Tata Smart Investment Plan – 1 Scheme A & Scheme B, TTMF: Tata Treasury Manager Fund and TMMF: Tata Money Market Fund, TTF: Tata Fixed Tenure Fund Series 1 & 2, TGMTF: Tata Gilt Mid Term Fund, TFRLTF- Tata Floating Rate Fund – Long term option, TIFP- Tata Income Plus Fund, TDBF- Tata Dynamic Bond Fund, TLMF- Tata Liquidity Management Fund, TFIPF- Tata Fixed Income Portfolio Fund, TMIF- Tata Monthly Income Fund, TBF: Tata Balanced Fund, TRSF: Tata Retirement Series Fund.

### I. Restrictions on Investments (as per seventh schedule of SEBI (Mutual Funds) Regulations 1996)

1. A mutual fund scheme shall not invest more than 15% of its NAV in debt instruments issued by a single issuer which are rated not below investment grade by a credit rating agency authorised to carry out such activity under the Act. Such investment limit may be extended to 20% of the NAV of the scheme with the prior approval of the Board of Trustees and the Board of Asset Management Company.

Provided that such limit shall not be applicable for investments in government securities. Provided further that investment within such limit can be made in mortgaged backed securitised debt which are rated not below investment grade by a credit rating agency registered with SEBI."

- 1A. A mutual fund scheme shall not invest more than 10% of its NAV in unrated debt instruments issued by a single issuer and the total investment in such instruments shall not exceed 25% of the NAV of the scheme. All such investments shall be made with the prior approval of the Board of Trustees and the board of asset management company.

Debentures irrespective of any residual maturity period (above or below 1 year) shall attract the investment restrictions as applicable for debt instruments as specified under clause 1 and 1A above.

- 1B. No mutual fund scheme shall invest more than thirty percent of its net assets in money market instruments of an issuer:

Provided that such limit shall not be applicable for investments in Government securities, treasury bills and collateralized borrowing and lending obligations.

2. Transfers of investments from one scheme to another scheme in the same mutual fund shall be allowed only if:-

- (a) such transfers are done at the prevailing market price for quoted instruments on spot basis.

Explanation- "spot basis" shall have same meaning as specified by stock exchange for spot transactions.

- (b) the securities so transferred shall be in conformity with the investment objective of the scheme to which such transfer has been made.

3. A scheme may invest in another scheme under the same asset management company or any other mutual fund without charging any fees, provided that aggregate interscheme investment made by all schemes under the same management or in schemes under the management of any other asset management company shall not exceed 5% of the net asset value of the mutual fund.

Provided that this clause shall not apply to any fund of funds scheme.

4. Every mutual fund shall buy and sell securities on the basis of deliveries and shall in all cases of purchases, take delivery of relevant securities and in all cases of sale, deliver the securities:

Provided that a mutual fund may engage in short selling of securities in accordance with the framework relating to short selling and securities lending and borrowing specified by SEBI:

Provided further that a mutual fund may enter into derivatives transactions in a recognized stock exchange, subject to the framework specified by SEBI."

5. Every mutual fund shall, get the securities purchased or transferred in the name of the mutual fund on account of the concerned scheme, wherever investments are intended to be of long term nature.

6. Pending deployment of funds of a scheme in terms of investment objectives of the scheme, a mutual fund may invest them in short term deposits of schedule commercial banks, subject to such Guidelines as may be specified by the Board."

7. No mutual fund scheme shall make any investment in;

- a) any unlisted security of an associate or group company of the sponsor; or
- b) any security issued by way of private placement by an associate or group company of the sponsor; or
- c) the listed securities of group companies of the sponsor which is in excess of 25% of the net assets of the schemes.

- 8) No scheme of a mutual fund shall make any investment in any fund of fund scheme.

These investment limitations / parameters (as expressed / linked to the net asset / net asset value / capital) shall in the ordinary course apply as at the date of the most recent transaction or commitment to invest, and changes do not have to be effected merely because, owing to appreciations or depreciations in value, or by reason of the receipt of any rights, bonuses or benefits in the nature of capital or of any scheme of arrangement or for amalgamation, reconstruction or exchange, or at any repayment or redemption or other reason outside the control of the Fund, any such limits would thereby be breached. If these limits are exceeded for reasons beyond its control, TAML shall adopt as a priority objective the remedying of that situation, taking due account of the interests of the Unitholders.

In addition, certain investment parameters (like limits on exposure to Sectors, Industries, Companies, etc.) may be adopted internally by TAML, and amended from time to time, to ensure appropriate diversification / security for the Fund. The Trustee Company / TAML may alter these above stated limitations from time to time, and also to the extent the SEBI (Mutual Funds) Regulations, 1996 change, so as to permit the Scheme to make its investments in the full spectrum of permitted investments for mutual funds to achieve its investment objective. As such all investments of the Scheme will be made in accordance with SEBI (Mutual Funds) Regulations, 1996, including Schedule VII thereof.

#### Investment by the Fund and the Asset Management Company

According to the Clause 4 of Schedule 7 read with Regulation 44(1), of the SEBI (MF) Regulations, 1996, the scheme may invest in another scheme/plan/fund under the management of TAML or any other mutual fund without charging any fees. The aggregate inter-scheme investments made by all schemes/plans/funds under the same management or in schemes/plans/funds under the management of any other asset management company shall not exceed 5% of the net asset value of the mutual fund.

TAML (the AMC) may invest in the scheme(s)/plan(s)/fund(s), either in the initial issue or on an ongoing basis, such amount, as they deem appropriate. The AMC shall not be entitled to charge any management fees on this investment in the scheme(s)/plan(s)/fund(S). Investments by the AMC will be in accordance with Regulation 24(3) of the SEBI (MF) Regulations, 1996.

**Securities Lending by the Mutual Fund**

**Subject to the SEBI Regulations as applicable from time to time the Fund may, if the Trustee permits, engage in Stock Lending.** Stock Lending means the lending of securities to another person or entity for a fixed period of time at a negotiated compensation in order to enhance returns of the scheme portfolio. The securities lent will be returned by the borrower on the expiry of the stipulated period. The AMC will adhere to the following strict internal limits should it engage in Stock Lending.

Not more than 25% of the net assets of the scheme can generally be deployed in stock lending and not more than 5% of the scheme can be deployed in Stock lending to any single counterparty. Collateral would always be obtained by the approved intermediary. Collateral value would always be more than the value of the security lent. Collateral can be in form of cash, bank guarantee, government securities, as may be agreed upon with the approved intermediary, and would also be subject to a mark to market valuation on a daily basis.

**Example:**

A fund has a Government issued debt security which it would wish to hold for a long period of time as a core holding in the portfolio as per the fund manager's plan. In that case the investors would be benefited only to the extent of the rise in the value of the Security, from time to time if any, on the exchange. If the fund is enabled to lend the said security to a borrower who would want to take advantage of the market fluctuations in its price, the borrower would return the security to the lender (scheme) at a stipulated time or on demand for a negotiated compensation. The fund's unitholders can enhance their returns to the extent of the compensation it will earn for lending the same. An adequate security or collateral will have to be maintained by the intermediary. This should always be higher than the cost of the security. Thus it is in the interest of the investors that returns can be enhanced by way of stock lending rather than hold the security only for capital appreciation potential.

Thus the scenario under which the fund would participate in stock lending would be:

1. There is a holding of security eg 5000 security of Government of India in the fund which the fund manager wants to be the core holding of the scheme for approximately 8 to 10 years.
2. There is a borrower (not mutual fund) for the security, (who has taken a short position in the market and needs Government of India Security to settle it) who is willing to put up a proper collateral for the same.(In all cases higher than the price of the script).
3. The borrower is represented by a proper recognized intermediary.
4. The agreement is to return the security or the amount so negotiated at a particular period of time or on demand.

Then the security will be lent by the fund and the unitholders would benefit from the additional compensation earned for lending, apart from the capital appreciation which also happens in that stock. Thus, to summarize, stock lending would be done by the scheme only in the following circumstances:

- a) If permitted by trustees and the extent SEBI regulations in that regard, from time to time.
- b) If such activity generates additional returns for the scheme and helps to enhance the scheme returns.
- c) If considering the above, and other factors all considered in totality, such activity is in the interest of unitholders in the scheme.

**Securities Lending Risks**

It may be noted that this activity would have the inherent probability of collateral value drastically falling in times of strong downward market trends, rendering the value of collateral inadequate until such time as that diminution in value is replenished by additional security. It is also possible that the borrowing party and/or the approved intermediary may suddenly suffer severe business setback and become unable to honour its commitments. This, along with a simultaneous fall in value of collateral would render potential loss to the Scheme. Besides, there is also temporary illiquidity of the securities that are lent out and the scheme will not be able to sell such lent out securities until they are returned.

**J. PERFORMANCE OF THE SCHEME (As on 31 March, 2012)**

|                            | Scheme Returns % | Benchmark Returns % | Additional Benchmark Return (%) | Value of Investment ( Rs 10000 invested at the beginning of each year & since inception |                       |                           |
|----------------------------|------------------|---------------------|---------------------------------|---|-----------------------|---------------------------|
|                            |                  |                     |                                 | Scheme  | I Sec Composite Index | Crisil 10 year Gilt Index |
| Since Inception (24/06/10) | 5.69             | 6.32                | 3.22                            | 11,029  | 11,145                | 10,578                    |
| 2010-2011                  | N.A.             | N.A.                | N.A.                            | N.A.  | N.A.                  | N.A.                      |
| 2011-2012                  | 6.75             | 6.79                | 2.43                            | 10,675  | 10,679                | 10,243                    |

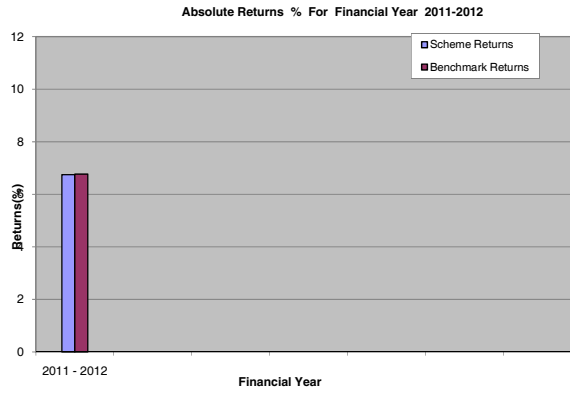
Past performance of the scheme may or may not be sustained in future, Returns are given for Growth option

**Absolute Returns for Each Financial Year For the Last 5 Years**

| Financial Year | Scheme Return % | Benchmark Returns %<br>I Sec Composite Index |
|----------------|-----------------|--|
| 2007 - 2008    | -               | -  |
| 2008 - 2009    | -               | -  |
| 2009 - 2010    | -               | -  |
| 2010 - 2011    | -               | -  |
| 2011 - 2012    | 6.75            | 6.77   |

Returns for the completed financial year is not available, the allotment was done on 24/06/10

Past performance of the scheme may or may not be sustained in future, Returns are given for Growth option



The units were allotted on 24 June 2010

Performance of Other Schemes managed by Murthy Nagarajan

| Fund / Benchmark  | March 31, 2011 to March 31, 2012 |             | March 31, 2010 to March 31, 2011 |             | March 31, 2009 to March 31, 2010 |             | Since Inception     |             | Inception Date |
|---|----------------------------------|-------------|----------------------------------|-------------|----------------------------------|-------------|---------------------|-------------|----------------|
|   | Absolute returns in Rs.          | Returns (%) | Absolute returns in Rs.          | Returns (%) | Absolute returns in Rs.          | Returns (%) | CAGR returns in Rs. | Returns (%) |                |
| Tata Smart Investment Plan - 1 Scheme A (TSRTA1) - Growth                             | 9,236                            | -7.64%      | 10,629                           | 6.29%       | N/A                              | N/A         | 10,750              | 2.61%       | 12-Jun-09      |
| Scheme Benchmark (BSE SENSEX)   | 8,950                            | -10.50%     | 11,094                           | 10.94%      | N/A                              | N/A         | 11,422              | 4.86%       |                |
| Tata Smart Investment Plan - 1 Scheme B (TSRTB1) - Growth                             | 9,121                            | -8.79%      | 10,481                           | 4.81%       | N/A                              | N/A         | 9,991               | -0.03%      | 12-Jun-09      |
| Scheme Benchmark (BSE SENSEX)   | 8,950                            | -10.50%     | 11,094                           | 10.94%      | N/A                              | N/A         | 11,422              | 4.86%       |                |
| Tata Balanced Fund (TBF) - Growth   | 10,333                           | 3.33%       | 10,849                           | 8.49%       | 17,774                           | 77.74%      | 116,123             | 16.03%      | 8-Oct-95       |
| Scheme Benchmark (Crisil Balanced Fund Index)   | 9,683                            | -3.17%      | 10,937                           | 9.37%       | 14,731                           | 47.31%      | N/A                 | N/A         |                |
| Tata Monthly Income Fund (TMIF) - Individual & HUF - Monthly Income Option            | 10,538                           | 5.38%       | 10,250                           | 2.50%       | 10,710                           | 7.10%       | 22,896              | 7.19%       | 27-Apr-00      |
| Scheme Benchmark (MIP Blended Index)  | 10,524                           | 5.24%       | 10,617                           | 6.17%       | 11,425                           | 14.25%      | N/A                 | N/A         |                |
| Additional Benchmark (10 Year Dated GOI Security)                                     | 10,243                           | 2.43%       | 10,461                           | 4.61%       | 10,360                           | 3.60%       | N/A                 | N/A         |                |
| Tata Monthly Income Fund (TMIF) - Other than Individual & HUF - Monthly Income Option | 10,482                           | 4.82%       | 10,230                           | 2.30%       | 10,679                           | 6.79%       | 22,479              | 7.02%       | 27-Apr-00      |
| Scheme Benchmark (MIP Blended Index)  | 10,524                           | 5.24%       | 10,617                           | 6.17%       | 11,425                           | 14.25%      | N/A                 | N/A         |                |
| Additional Benchmark (10 Year Dated GOI Security)                                     | 10,243                           | 2.43%       | 10,461                           | 4.61%       | 10,360                           | 3.60%       | N/A                 | N/A         |                |
| Tata Fixed Tenure Fund Series 1 (TFTF1) - Growth                                      | 10,498                           | 4.98%       | N/A                              | N/A         | N/A                              | N/A         | 10,587              | 3.47%       | 30-Jul-10      |
| Scheme Benchmark (MIP Blended Index)  | 10,524                           | 5.24%       | N/A                              | N/A         | N/A                              | N/A         | 10,968              | 5.68%       |                |
| Additional Benchmark (10 Year Dated GOI Security)                                     | 10,243                           | 2.43%       | N/A                              | N/A         | N/A                              | N/A         | 10,663              | 3.92%       |                |
| Tata Dynamic Bond Fund - A (TDBF) - Growth  | 10,707                           | 7.07%       | 10,542                           | 5.42%       | 10,341                           | 3.41%       | 15,796              | 5.47%       | 3-Sep-03       |
| Scheme Benchmark (I-Sec Composite Index)  | 10,679                           | 6.79%       | 10,641                           | 6.41%       | 10,442                           | 4.42%       | 16,687              | 6.15%       |                |
| Additional Benchmark (10 Year Dated GOI Security)                                     | 10,243                           | 2.43%       | 10,461                           | 4.61%       | 10,360                           | 3.60%       | 14,158              | 4.14%       |                |
| Tata Dynamic Bond Fund -B (TDBF)- Growth  | 10,725                           | 7.25%       | 10,543                           | 5.43%       | 10,340                           | 3.40%       | 15,829              | 5.50%       | 3-Sep-03       |

**Tata Gilt Mid Term Fund**

|  |        |       |        |       |        |       |        |       |           |
|--|--------|-------|--------|-------|--------|-------|--------|-------|-----------|
| Scheme Benchmark (I-Sec Composite Index)                   | 10,679 | 6.79% | 10,641 | 6.41% | 10,442 | 4.42% | 16,687 | 6.15% |           |
| Additional Benchmark (10 Year Dated GOI Security)          | 10,243 | 2.43% | 10,461 | 4.61% | 10,360 | 3.60% | 14,158 | 4.14% |           |
| Tata Gilt Mid Term Fund (TGMTF) - Growth                   | 10,675 | 6.75% | N/A    | N/A   | N/A    | N/A   | 11,029 | 5.69% | 24-Jun-10 |
| Scheme Benchmark (I-Sec Composite Index)                   | 10,679 | 6.79% | N/A    | N/A   | N/A    | N/A   | 11,145 | 6.32% |           |
| Additional Benchmark (10 Year Dated GOI Security)          | 10,243 | 2.43% | N/A    | N/A   | N/A    | N/A   | 10,578 | 3.22% |           |
| Tata Income Plus Fund (TIPF) - A -Growth                   | 10,771 | 7.71% | 10,546 | 5.46% | 10,206 | 2.06% | 16,626 | 5.56% | 11-Nov-02 |
| Scheme Benchmark (Crisil Composite Bond Fund Index)        | 10,768 | 7.68% | 10,506 | 5.06% | 10,541 | 5.41% | 16,719 | 5.62% |           |
| Additional Benchmark (10 Year Dated GOI Security)          | 10,243 | 2.43% | 10,461 | 4.61% | 10,360 | 3.60% | 16,345 | 5.37% |           |
| Tata Income Plus Fund (TIPF) - B -Growth                   | 10,771 | 7.71% | 10,545 | 5.45% | 10,205 | 2.05% | 16,671 | 5.59% | 11-Nov-02 |
| Scheme Benchmark (Crisil Composite Bond Fund Index)        | 10,768 | 7.68% | 10,506 | 5.06% | 10,541 | 5.41% | 16,719 | 5.62% |           |
| Additional Benchmark (10 Year Dated GOI Security)          | 10,243 | 2.43% | 10,461 | 4.61% | 10,360 | 3.60% | 16,345 | 5.37% |           |
| Tata Treasury Manager Fund (TTMF) - RIP - Growth           | 10,904 | 9.04% | 10,655 | 6.55% | 10,499 | 4.99% | 14,179 | 7.68% | 13-Jul-07 |
| Scheme Benchmark (Crisil Short Term Bond Fund Index)       | 10,828 | 8.28% | 10,512 | 5.12% | 10,588 | 5.88% | 13,908 | 7.24% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 12,688 | 5.17% |           |
| Tata Treasury Manager Fund (TTMF)- HIP - Growth            | 10,930 | 9.30% | 10,667 | 6.67% | 10,510 | 5.10% | 14,243 | 7.78% | 13-Jul-07 |
| Scheme Benchmark (Crisil Short Term Bond Fund Index)       | 10,828 | 8.28% | 10,512 | 5.12% | 10,588 | 5.88% | 13,908 | 7.24% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 12,688 | 5.17% |           |
| Tata Treasury Manager Fund (TTMF) - SHIP - Growth \$       | 10,951 | 9.51% | 10,686 | 6.86% | N/A    | N/A   | 12,251 | 7.20% | 30-Apr-09 |
| Scheme Benchmark (Crisil Short Term Bond Fund Index)       | 10,828 | 8.28% | 10,512 | 5.12% | N/A    | N/A   | 11,836 | 5.94% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | N/A    | N/A   | 11,292 | 4.25% |           |
| Tata Floating Rate Fund - Long Term Plan (TFRLTF) - Growth | 10,966 | 9.66% | 10,537 | 5.37% | 10,201 | 2.01% | 15,737 | 5.63% | 22-Dec-03 |
| Scheme Benchmark (Crisil Liquid Fund Index)                | 10,844 | 8.44% | 10,621 | 6.21% | 10,369 | 3.69% | 16,414 | 6.17% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 14,980 | 5.00% |           |
| Tata Money Market Fund (TMMF) - RIP - Growth ~             | 10,886 | 8.86% | 10,610 | 6.10% | 10,412 | 4.12% | 17,060 | 6.66% | 22-Dec-03 |
| Scheme Benchmark (Crisil Liquid Fund Index)                | 10,844 | 8.44% | 10,621 | 6.21% | 10,369 | 3.69% | 16,414 | 6.17% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 14,980 | 5.00% |           |
| Tata Money Market Fund (TMMF) - IP - Growth ~              | 10,949 | 9.49% | 10,630 | 6.30% | 10,433 | 4.33% | 16,851 | 7.12% | 1-Sep-04  |
| Scheme Benchmark (Crisil Liquid Fund Index)                | 10,844 | 8.44% | 10,621 | 6.21% | 10,369 | 3.69% | 15,976 | 6.37% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 14,659 | 5.17% |           |
| Tata Liquidity Management Fund (TLMF) - Growth             | 10,854 | 8.54% | 10,570 | 5.70% | 10,257 | 2.57% | 14,433 | 6.22% | 3-Mar-06  |
| Scheme Benchmark (Crisil Liquid Fund Index)                | 10,844 | 8.44% | 10,621 | 6.21% | 10,369 | 3.69% | 14,936 | 6.82% |           |
| Additional Benchmark (1 Year T-Bill)                       | 10,659 | 6.59% | 10,386 | 3.86% | 10,308 | 3.08% | 13,768 | 5.40% |           |
| Tata Fixed Income Portfolio Fund Scheme                    | 10,427 | 4.27% | 10,318 | 3.18% | 10,043 | 0.43% | 12,026 | 4.44% | 3-Jan-08  |

**Tata Gilt Mid Term Fund**

|   |        |        |        |       |        |       |        |       |           |
|---|--------|--------|--------|-------|--------|-------|--------|-------|-----------|
| A1 (TFIP) (RIP) - Growth  |        |        |        |       |        |       |        |       |           |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,207 | 6.77% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,443 | 5.29% |           |
| Tata Fixed Income Portfolio Fund Scheme A2 (TFIP) (RIP) - Growth                | 10,909 | 9.09%  | 10,661 | 6.61% | 10,247 | 2.47% | 13,322 | 6.87% | 7-Dec-07  |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,286 | 6.80% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,523 | 5.35% |           |
| Tata Fixed Income Portfolio Fund Scheme A2 (TFIP) (IP) - Monthly Dividend ##### | 10,799 | 7.99%  | N/A    | N/A   | N/A    | N/A   | 11,379 | 7.34% | 4-Jun-10  |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | N/A    | N/A   | N/A    | N/A   | 11,444 | 7.67% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | N/A    | N/A   | N/A    | N/A   | 11,012 | 5.42% |           |
| Tata Fixed Income Portfolio Fund Scheme A3 (TFIP) (RIP) - Growth #              | 11,014 | 10.14% | 10,667 | 6.67% | 10,266 | 2.66% | 12,941 | 6.90% | 20-May-08 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 12,848 | 6.70% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,158 | 5.18% |           |
| Tata Fixed Income Portfolio Fund Scheme A3 (TFIP) (IP) - Growth #####           | 11,015 | 10.15% | N/A    | N/A   | N/A    | N/A   | 11,664 | 8.87% | 9-Jun-10  |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | N/A    | N/A   | N/A    | N/A   | 11,437 | 7.70% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | N/A    | N/A   | N/A    | N/A   | 11,004 | 5.43% |           |
| Tata Fixed Income Portfolio Fund Scheme B2 (TFIP) (RIP) - Growth                | 10,989 | 9.89%  | 10,658 | 6.58% | 10,264 | 2.64% | 13,564 | 7.33% | 11-Dec-07 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,276 | 6.80% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,518 | 5.35% |           |
| Tata Fixed Income Portfolio Fund Scheme B2 (TFIP) (IP) - Monthly Dividend ##### | 10,868 | 8.68%  | N/A    | N/A   | N/A    | N/A   | 11,431 | 7.77% | 18-Jun-10 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | N/A    | N/A   | N/A    | N/A   | 11,424 | 7.74% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | N/A    | N/A   | N/A    | N/A   | 11,034 | 5.66% |           |
| Tata Fixed Income Portfolio Fund Scheme B3 (TFIP) (RIP) - Growth                | 10,961 | 9.61%  | 10,718 | 7.18% | 10,293 | 2.93% | 14,520 | 9.15% | 28-Dec-07 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,228 | 6.79% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,478 | 5.33% |           |
| Tata Fixed Income Portfolio Fund Scheme B3 (TFIP) (IP) - Quarterly Dividend ##  | 10,846 | 8.46%  | 10,642 | 6.42% | N/A    | N/A   | 11,558 | 7.41% | 23-Mar-10 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | N/A    | N/A   | 11,529 | 7.28% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | N/A    | N/A   | 11,098 | 5.28% |           |
| Tata Fixed Income Portfolio Fund Scheme C2 (TFIP) (RIP) - Growth                | 10,952 | 9.52%  | 10,210 | 2.10% | 10,155 | 1.55% | 12,782 | 5.94% | 31-Dec-07 |
| Scheme Benchmark (Crisil Liquid Fund Index)                                     | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,217 | 6.78% |           |
| Additional Benchmark (1 Year T-Bill)  | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,478 | 5.34% |           |
| Tata Fixed Income Portfolio Fund Scheme C2 (TFIP) (IP) - Half                   | 10,837 | 8.37%  | N/A    | N/A   | N/A    | N/A   | 11,053 | 8.76% | 21-Jan-11 |

## Tata Gilt Mid Term Fund

|  |        |        |        |       |        |       |        |       |           |
|--|--------|--------|--------|-------|--------|-------|--------|-------|-----------|
| Yearly Dividend ###  |        |        |        |       |        |       |        |       |           |
| Scheme Benchmark (Crisil Liquid Fund Index)                      | 10,844 | 8.44%  | N/A    | N/A   | N/A    | N/A   | 11,011 | 8.41% |           |
| Additional Benchmark (1 Year T-Bill)                             | 10,659 | 6.59%  | N/A    | N/A   | N/A    | N/A   | 10,802 | 6.69% |           |
| Tata Fixed Income Portfolio Fund Scheme C3 (TFIP) (RIP) - Growth | 11,404 | 14.04% | 10,570 | 5.70% | 10,298 | 2.98% | 14,070 | 8.32% | 24-Dec-07 |
| Scheme Benchmark (Crisil Liquid Fund Index)                      | 10,844 | 8.44%  | 10,621 | 6.21% | 10,369 | 3.69% | 13,240 | 6.79% |           |
| Additional Benchmark (1 Year T-Bill)                             | 10,659 | 6.59%  | 10,386 | 3.86% | 10,308 | 3.08% | 12,487 | 5.34% |           |

Past performance may or may not be sustained in future. Absolute returns is computed on investment is of Rs 10,000. For computation of since inception returns the allotment NAV has been taken as Rs. 10.00 (Except for TLF, TTMF & TLMF where NAV is taken as Rs. 1,000). \*All payouts during the period have been reinvested in the units of the scheme at the then prevailing NAV. Load is not considered for computation of returns. While calculating returns dividend distribution tax is excluded. In case, the start/end date of the concerned period is non-business date, the benchmark value of the previous date is considered for computation of returns. "N/A" - Not Available. Schemes in existence for > 1 year performance provided for as many 12 months period as possible, for the quarter ended March 31, 2012. Mutual Fund Investments are subject to market risks, read all Scheme related documents carefully. Returns are given for open ended schemes.

N/A - data are not available for the period

\$ - No units were outstanding under TTMF SHIP Growth plan on 03 March 2009 and new units were allotted on 30 April 2009 at face value. Hence returns are computed from 30 April 2009

# On 16th April, 2008, the units had become zero under TFIPA3-RIP (Growth) plan and new units were allotted on 20th May 2008 at face value. Hence returns are computed from 20th May 2008.

## On 31st December 2008, the units had become zero under TFIPB3-IP (Quarterly Dividend) plan and new units were allotted on 23rd March, 2010 at face value. Hence returns are computed from 23rd March, 2010.

### On 24th October, 2008 units had become zero under TFIPC2-IP (Half Yearly Dividend) plan and new units were allotted on 21st January 2011 at face value. Hence returns are computed from 21st January 2011.

#### On 4th March, 2009 the units had become zero under TFIPA2-IP (Monthly Dividend) plan and new units were allotted on 4th June, 2010 at face value. Hence returns are computed from 4th June, 2010.

##### On 23 October 2008, the units had become zero under TFIPA3-IP (Growth) plan and new units were allotted on 09th June, 2010 at face value. Hence returns are computed from 09th June, 2010.

##### On 17th November, 2009, the units had become zero under TFIPB2-IP (Monthly Dividend) plan and new units were allotted on 18th June, 2010 at face value. Hence returns are computed from 18th June, 2010.

~ w.e.f. 21st March, 2011, Tata Floating Rate Fund - Short Term Plan was repositioned & named as Tata Money Market Fund.

### III. UNITS AND OFFER

This section provides details you need to know for investing in the scheme.

#### A. ONGOING OFFER DETAILS

|   |   |
|---|---|
| <p>Ongoing Offer Period<br/>This is the date from which the scheme will reopen for subscriptions/redemptions after the closure of the NFO period.</p>   | <p>Tata Gilt Mid Term Fund was launched on 20 th May, 2010. The units were allotted on 24 June 2010. W.e.f from 24 June, 2010. The scheme was open for ongoing subscription and redemption.</p>   |
| <p>Ongoing price for subscription (purchase) / switch-in (from other schemes / plans of the mutual fund) by investors.<br/><br/>This is the price you need to pay for purchase/switch-in.</p>   | <p>At the applicable NAV.</p>   |
| <p>Ongoing price for redemption (sale) / repurchase /switch outs (to other schemes/plans of the Mutual Fund) by investors.<br/><br/>This is the price you will receive for redemptions/switch outs.<br/><br/><i>Example: If the applicable NAV is Rs. 10, exit load is 2%</i></p> | <p>At the applicable NAV subject to prevailing exit load, if any.<br/><br/>The Fund shall ensure that the Redemption Price is not lower than 93% of the NAV and the Purchase Price is not higher than 107% of the NAV, provided that the difference between the Redemption Price and Purchase Price of the Units shall not exceed the permissible limit of 7% of the Purchase Price, as provided for under the Regulations.</p> |

| <p>then redemption price will be:<br/>Rs. 10* (1-0.02) = Rs. 9.80</p>  |   |  |                |   |  |   |   |  |   |
|--|---|--|----------------|---|--|---|---|--|---|
| <p>Cut off timing for subscriptions / redemptions and switches</p> <p>This is the time before which your application (complete in all respects) should reach the official points of acceptance.</p>  | <p><b>Subscription / Purchase / Switch-in:</b></p> <p><b>a)</b></p> <table border="1" data-bbox="451 239 1284 659"> <thead> <tr> <th data-bbox="451 239 894 317">Subscriptions &amp; Switch-ins* amount of Rs.1 Crore &amp; above</th> <th data-bbox="894 239 1284 317">Applicable NAV</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 317 894 432">In respect of valid application received upto 3.00p.m. on a Business Day &amp; funds are available for utilization i.e entire amount has been credited to the bank account of the scheme before the cut-off time.++</td> <td data-bbox="894 317 1284 432">The closing NAV of the day on which the funds are available for utilization.</td> </tr> <tr> <td data-bbox="451 432 894 548">In respect of valid application received after 3.00 p.m. on a Business Day &amp; funds are available for utilization after the cut-off time i.e entire amount has been credited to the bank account of the scheme after the cut-off time.</td> <td data-bbox="894 432 1284 548">The closing NAV of the next Business Day.</td> </tr> <tr> <td data-bbox="451 548 894 659">Irrespective of the time of receipt of application, where the funds are available for utilization i.e entire amount has been credited to the bank account of the respective scheme before the cut-off time on any subsequent Business Day.</td> <td data-bbox="894 548 1284 659">The closing NAV of such subsequent Business Day on which the funds are available for utilization.</td> </tr> </tbody> </table> <p>++ In respect of valid application received upto 3.00 p.m on a Business Day but funds are available for utilization after 3.00 p.m - applicable NAV will be the closing NAV of the next Business Day.</p> <p><b>b) For Purchases / switch-in of less than 1 crore:</b> In respect of application received up to 3 p.m., closing NAV of the day of receipt of application shall be applicable and in respect of application received after 3 p.m. closing NAV of next business day .</p> <p><b>* In case of Switch transactions, funds will be made available for utilization in the switch-in scheme based on redemption payout cycle of the switch-out scheme.</b></p> <p><b>Redemption /Switch Out :</b> In respect of application received upto 3 p.m., closing NAV of the day of receipt of application shall be applicable and in respect of application received after 3 p.m. closing NAV of next business day.</p> <p>Outstation cheques / demand drafts will not be accepted.</p> <p><b>Valid application for “switch out” shall be treated as redemption and for “switch in” shall be treated as purchases and the relevant NAV of “Switch in” and “Switch Out” shall be applicable accordingly.</b></p> | Subscriptions & Switch-ins* amount of Rs.1 Crore & above | Applicable NAV | In respect of valid application received upto 3.00p.m. on a Business Day & funds are available for utilization i.e entire amount has been credited to the bank account of the scheme before the cut-off time.++ | The closing NAV of the day on which the funds are available for utilization. | In respect of valid application received after 3.00 p.m. on a Business Day & funds are available for utilization after the cut-off time i.e entire amount has been credited to the bank account of the scheme after the cut-off time. | The closing NAV of the next Business Day. | Irrespective of the time of receipt of application, where the funds are available for utilization i.e entire amount has been credited to the bank account of the respective scheme before the cut-off time on any subsequent Business Day. | The closing NAV of such subsequent Business Day on which the funds are available for utilization. |
| Subscriptions & Switch-ins* amount of Rs.1 Crore & above   | Applicable NAV  |  |                |   |  |   |   |  |   |
| In respect of valid application received upto 3.00p.m. on a Business Day & funds are available for utilization i.e entire amount has been credited to the bank account of the scheme before the cut-off time.++                            | The closing NAV of the day on which the funds are available for utilization.  |  |                |   |  |   |   |  |   |
| In respect of valid application received after 3.00 p.m. on a Business Day & funds are available for utilization after the cut-off time i.e entire amount has been credited to the bank account of the scheme after the cut-off time.      | The closing NAV of the next Business Day.   |  |                |   |  |   |   |  |   |
| Irrespective of the time of receipt of application, where the funds are available for utilization i.e entire amount has been credited to the bank account of the respective scheme before the cut-off time on any subsequent Business Day. | The closing NAV of such subsequent Business Day on which the funds are available for utilization.   |  |                |   |  |   |   |  |   |
| <p>Where can the applications for purchase/ redemption and switches be submitted?</p>  | <p>The details of official points of acceptance etc. are provided on the back cover page.</p>   |  |                |   |  |   |   |  |   |
| <p>Minimum amount for purchase, redemption and switches</p>  | <p><b>Minimum Amount for Purchase / switch in:</b><br/>Rs. 10,000/- and in multiples of Re. 1/- thereafter. For additional investments by the existing unitholders, the minimum shall be for Rs.1, 000/- and in multiples of Re.1/- thereafter. There is no maximum limit.</p> <p>The repurchase / switches out request can be made for a minimum of Rs. 1000/- / 100 units or in multiples of Rs.1/- thereafter or for all the Units.</p> <p><b>Currently there is no minimum amount requirement in case unitholder is opting for an all units switch.</b></p>   |  |                |   |  |   |   |  |   |
| <p>Maximum amount for redemption and switch-outs</p>   | <p>(a) The repurchase would be permitted to the extent of credit balance in the Unit holder's account.</p> <p>(b) In case of receipt of the repurchase requests (including repurchase requests carried forward in accordance with this clause) in excess of 15% of the outstanding units at the beginning of any repurchase day, the AMC reserves the right to carry forward excess units, on a prorata basis, to the next repurchase day and such excess units shall be processed at the applicable NAV of next repurchase day. However AMC reserves the right to accept Repurchase Request in Rupees also.</p>  |  |                |   |  |   |   |  |   |
| <p>Minimum balance to be maintained and consequences of non maintenance.</p>   | <p><b>The Fund may mandatorily redeem all the Units of any Unitholder:</b></p> <p>(a) if the value of the account falls below the minimum Account balance of 1000 Units, due to normal repurchase/switch and the unitholders fails to invest sufficient funds or to purchase sufficient units to bring the value of the account upto the minimum level within 30 days after a written intimation in this regard is sent by the fund to that unitholder; or</p> <p>(b) Where the Units are held by a Unitholder in breach of any regulations; or The repurchase / redemption would be permitted to the extent of credit balance in the Unitholder's account.</p>   |  |                |   |  |   |   |  |   |
| <p>Accounts Statements</p>   | <p><b>Consolidated Accounts Statements:</b></p> <p>1 On acceptance of the application for subscription, an allotment confirmation specifying the number of units allotted by way of email and/or SMS within 5 Business Days from the date of closure of initial subscription and/or date of receipt of transaction request will be sent to the Unit holders registered e-mail address and/or mobile number.</p> <p>A consolidated account statement (CAS) for each calendar month to the investor(s) in whose folio(s) transaction(s) across all mutual funds has/have taken place during the month on or before 10th of the</p>  |  |                |   |  |   |   |  |   |

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|  | <p>succeeding month shall be sent by email (wherever investor has provided email id) or physical account statement where investor has not provided email id.</p> <p>2 For the purpose of sending CAS, common investors across mutual funds shall be identified by their Permanent Account Number (PAN).</p> <p>3 In case of a specific request is received from the investors, the AMC/Fund will provide the physical account statement to the investors.</p> <p>4 In the event the folio has more than one registered holder, the first named Unit holder shall receive the CAS/account statement.</p> <p>5 The CAS will not be received by the investors for the folio(s) not updated with PAN details. The Unit holders are therefore requested to ensure that the folio(s) are updated with their PAN. Such investors will get monthly account statement from Tata Mutual Fund in respect of transactions carried out in the schemes of Tata Mutual Fund during the month.</p> <p>Further, the CAS detailing holding across all schemes of all mutual funds at the end of every six months (i.e. September/ March), shall be sent by mail/e-mail on or before 10th day of succeeding month, to all such Unit holders in whose folios no transaction has taken place during that period. The half yearly consolidated account statement will be sent by e-mail to the Unit holders whose e-mail address is available, unless a specific request is made to receive in physical.</p> <p>The statement of holding of the beneficiary account holder for units held in demat will be sent by the respective DPs periodically.</p> <p><b>As per SEBI circular no CIR/IMD/DF/102010 dated August 18, 2010. all the units of a mutual fund scheme held in Demat form will be freely transferable.</b></p>  |
| Dividend   | The dividend warrants shall be dispatched to the unitholders within 30 days of the date of declaration of the dividend.   |
| Redemption   | The redemption or repurchase proceeds shall be dispatched to the unitholders within 10 working days from the date of acceptance of redemption or repurchase request. The redemption cheque will be issued in the name of the first unitholder.  |
| Delay in payment of redemption / repurchase proceeds | The Asset Management Company shall be liable to pay interest to the unitholders at such rate as may be specified by SEBI for the period of such delay (presently @ 15% per annum).  |
| Bank Account Details                                 | <p>It shall be mandatory for the Unitholders to mention their bank account numbers in their applications/requests for redemptions. Unitholders are requested to give the full particulars of their Bank Account i.e. nature and number of account, name, Account Number, Nine digit MICR code No. (For Electronic Credit Facility), IFSC code for NEFT a 11 digit number, branch address of the bank at the appropriate space in the application form.</p> <p><b>I) Uniform Procedure for Change of Bank Details (COB) and Change of Address (COA)</b></p> <p>In order to protect the interest of the investors and mitigate the risks arising due to of increasingly fraudulent attempts by external elements by changing the address and/or bank details of the genuine investor, uniform process for carrying out change of bank and change of address is recommended by NISM committee.</p> <p>Tata Mutual Fund (TMF) has decided to implement the following process for Change of Bank Mandate (COB) and Change of Address (COA) in line with the AMFI circular 135/BP/17/10-11 dated October 22, 2010 and 135/BP/26/11-12 dated March 21, 2012.</p> <p><b>1. Documents required for Change of Bank Mandate (COB )</b></p> <p>1. Transaction slip/Request letter from investor</p> <p style="text-align: center;">And</p> <p>2. Proof of New Bank Mandate :</p> <p>Original of any one of the following documents or originals should be produced for verification or copy should be attested by the Bank:</p> <ul style="list-style-type: none"> <li>• Cancelled original cheque of the new bank mandate with first unit holder name and bank account number printed on the face of the cheque.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Self attested copy of not older than 3 months bank statement containing the first unit holder name and bank account number</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Bank passbook with current entries not older than 3 months containing the first unit holder name and bank account number.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Original Bank Letter on the letter head containing the first unit holder name and bank account number duly signed by branch manager/authorized personnel with name, employee code and bank seal.</li> </ul> <p style="text-align: center;">And</p> <p>3. Proof of Existing Bank Mandate :</p> <p>Original of any one of the following documents or copy should be attested by the Bank or originals should be produced for verification:</p> <ul style="list-style-type: none"> <li>• Cancelled original cheque with first unit holder name and bank account number printed on the face of the cheque.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Original bank account statement / Pass book containing the first unit holder name and bank account</li> </ul> |

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|   | <p>number.</p> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Original letter issued by the bank on the letter head confirming the bank account holder name with the account details, duly signed by the Branch Manager with name, employee code and bank seal.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• In case such bank account is already closed, an original letter on the letter head of such bank duly signed by the Branch Manager with name, employee code and bank seal, confirming the closure of said account.</li> </ul> <p><b>Documents required for Updation of Bank Mandate (pertains to the period when bank details were not mandatory)</b></p> <ol style="list-style-type: none"> <li>1. Transaction slip/Request letter from investor</li> </ol> <p style="text-align: center;">And</p> <ol style="list-style-type: none"> <li>2. Proof of New Bank Mandate<br/>Original of any one of the following documents or originals should be produced for verification or copy should be attested by the Bank: <ul style="list-style-type: none"> <li>• Cancelled original cheque of the new bank mandate with first unit holder name and bank account number printed on the face of the cheque.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Self attested copy of not older than 3 months bank statement containing the first unit holder name and bank account number</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Bank passbook with current entries not older than 3 months containing the first unit holder name and bank account number.</li> </ul> <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> <li>• Original Bank Letter on the letter head containing the first unit holder name and bank account number duly signed by branch manager/authorized personnel with name, employee code and bank seal.</li> </ul> <p style="text-align: center;">And</p> </li> <li>3. Proof of Identity: Only PAN card copy if PAN is updated in the folio, or PAN/ other proof of identity ((as per KYC guidelines) if PAN is not updated in the folio.</li> </ol> <p><b>Important Note:</b> The updation/Change of bank accounts in a folio is required to be done through Multiple Bank Account Registration Form or a standalone Change of Bank Mandate form .In the event of a request for change in bank account information being invalid / incomplete / not satisfactory in respect of signature mismatch /document insufficiency/not meeting any requirements more specifically as indicated in clauses above, the request for such change will not be processed. Unitholders may note that requests for change/updation in bank details cannot be submitted along with redemption request. Redemption payments will be processed and the last registered bank account information will be used for such payments. Further, if the Change/Updation of Bank Mandate/Multiple Bank registration is updated ten days prior to the submission of redemption request then the redemption payments will be made to the new bank mandate. For such cases the payments will be made within the regulatory time limit, however the normal scheme specific payment timeline will not apply. Unit holders are advised to provide their contact details like telephone numbers, mobile numbers and email IDs to Tata Mutual Fund in writing.</p> <ol style="list-style-type: none"> <li>2. <b>Documents required for Change of Address (COA)</b><br/>KYC not complied Folios/Clients: <ol style="list-style-type: none"> <li>1. Transaction slip/Request letter from investor</li> </ol> <p style="text-align: center;">And</p> <ol style="list-style-type: none"> <li>2. Proof of New Address (as per KYC guidelines)</li> </ol> <p style="text-align: center;">And</p> <ol style="list-style-type: none"> <li>3. Proof of Identity: Only PAN card copy if PAN is updated in the folio, or PAN/ other proof of identity ((as per KYC guidelines) if PAN is not updated in the folio.</li> </ol> <p>Unitholders may note that copies of all the documents submitted should be self-attested and accompanied by originals for verification. In case the original of any document is not produced for verification, then the copies should be properly attested / verified by entities authorized for attesting/verification of the documents as per extant KYC guidelines.</p> </li> </ol> <p>II) <b>Restriction on Acceptance of Third Party Payments for Subscription of units of schemes of Tata Mutual Fund:</b> In pursuance to Best Practice Guidelines issued by Association of Mutual Funds in India [AMFI] Vide Circular No.135/BP/16/10 dated August 16th 2010 for acceptance of Third party cheques, Tata Asset Management Ltd has decided henceforth not to accept subscriptions with Third-Party cheques, For details kindly refer Statement of Additional Information (SAI).</p> |
| <p>Who can invest</p> <p>This is an indicative list and you are requested to consult your financial advisor to ascertain whether the scheme is suitable to your</p> | <p><b>Eligibility for Application</b></p> <p>The following persons (subject, wherever relevant to, purchase of Units being permitted under their respective constitutions and relevant State Regulations) are eligible to apply for the purchase of the Units:</p> <ul style="list-style-type: none"> <li>• Adult individuals, either singly or more than one (not exceeding three) on first holder basis or jointly on an either or survivor/any one basis.</li> </ul>  |

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| <p>risk profile.</p>   | <ul style="list-style-type: none"> <li>• Parents, or other lawful Guardians on behalf of Minors.</li> <li>• Companies, corporate bodies, public sector undertakings, trusts, wakf boards or endowments, funds, institutions, associations of persons or bodies of individuals and societies (including Co-operative Societies) registered under the Societies Registration Act, 1860 (so long as the purchase of Units is permitted under their respective constitutions).</li> <li>• Mutual Funds (including any Scheme managed by AMC or any Scheme of any other Mutual Fund); (in accordance with Regulation 44(1) read with Clause 4 of Schedule VII, of the Securities &amp; Exchange Board of India (Mutual Funds) Regulations, 1996).</li> <li>• Asset Management Company (AMC); (in accordance with Regulation 24(3) of the Securities &amp; Exchange Board of India (Mutual Funds) Regulations, 1996).</li> <li>• Partnership firms, in the name of the partners.</li> <li>• Hindu Undivided families (HUF) in the sole name of the Karta.</li> <li>• Financial and Investment Institutions/ Banks.</li> <li>• Army/ Navy / Air Force, para military Units and other eligible institutions.</li> <li>• Religious and Charitable Trusts provided these are allowed to invest as per statute and their by-laws.</li> <li>• Non-resident Indians/ persons of Indian origin residing abroad (NRIs) on a full repatriation basis.</li> <li>• Foreign Institutional Investors registered with SEBI (FIIs).</li> <li>• International Multilateral Agencies approved by the Government of India.</li> </ul> <p><b>Applicants who cannot Invest.</b></p> <ul style="list-style-type: none"> <li>• Overseas Corporate Bodies (OCBs) shall not be allowed to invest in the scheme. These would be firms &amp; societies which are held directly or indirectly but ultimately to the extent of atleast 60% by NRIs &amp; trusts in which atleast 60% of the beneficial interest is similarly held irrevocably by such persons (OCBs).</li> </ul> <p>The Fund reserves the right to include / exclude new / existing categories of investors to invest in the scheme from time to time, subject to SEBI Regulations and other than prevailing statutory regulations, if any.</p> <p>If a person resident of India at the time of subscription becomes a person resident outside India subsequently, shall have the option to either be paid Redemption value of Units, or continue into the Scheme if he/ she so desires and is otherwise eligible. However, the person who desires to continue in the Scheme shall not be entitled to any interest or any compensation during the period it takes for the Fund to record the change in Address and the Residential Status. Notwithstanding the aforesaid, the Trustee Company reserves the right to close the Unitholder account and to pay the Redemption value of Units, subsequent to his becoming a person resident outside India, should the reasons of expediency, cost, interest of Unitholders and other circumstances make it necessary for the Fund to do so. In such an event, no resident Unitholders who have subsequently become resident outside India shall have a right to claim the growth in capital and/ or income distribution.</p> <p>This scheme has not been registered in any country outside India. To ensure compliance with any Laws, Acts, Enactments, etc. including by way of Circulars, Press Releases, or Notifications of Government of India, the Fund may require/give verification of identity/any special/additional subscription-related information from /of the Unitholders(which may result in delay in dealing with the applications, Units, benefits, distribution, etc./giving subscription details, etc). Each Unitholder must represent and warrant to the Trustee Company/AMC that, among other things, he is able to acquire Units without violating applicable laws. The Trustee Company will not knowingly offer or sell Units to any person to whom such offer or sale would be unlawful, or might result in the Fund incurring any liability or suffering any other pecuniary disadvantages which the Fund might not otherwise incur or suffer. Units may not be held by any person in breach of the law or requirements of any governmental, statutory authority including, without limitation, Exchange Control Regulations. The Trustee company may, compulsorily redeem any Units held directly or beneficially in contravention of these prohibitions. In view of the individual nature of investment portfolio and its consequences, each Unitholder is advised to consult his/her own professional advisor concerning possible consequences of purchasing, holding, selling, converting or otherwise disposing of the Units under the laws of his/her State/country of incorporation, establishment, citizenship, residence or domicile.</p> |
| <p>How to Apply</p>    | <p>Please refer to the Scheme Additional Information and Application form for the instructions.</p>   |
| <p>Dividend Policy</p> | <p><b>Growth option :</b></p> <p>The income / profits received / earned would be accumulated by the Fund as capital accretion, aimed at achieving medium to long term and also short term capital growth and reflected in the NAV.</p> <p><b>Dividend Option (Quarterly &amp; Periodic Dividend option with Payout &amp; Reinvestment facility):</b></p> <p>In the alternative and as may be decided by the Trustee Company along with the Asset Management Company, the profits received / earned and so retained and reinvested may be distributed as Income at appropriate rates (after providing for all relevant ongoing expenses, etc.) and at appropriate intervals as may be decided and will be distributed to the unitholders who hold the units on the record date of declaration of the Income. The Income Distribution warrants shall be despatched within 30 days of the declaration of the Income. Guided by the philosophy of value-oriented returns, the Trustee Company may periodically (currently) capitalise net earnings of the Scheme (including interest income and realised gains and losses on the Securities) by way of allotment/credit of bonus Units to the Unitholders Accounts, the intent being to protect the Net Asset Value of the Scheme and Unitholders' interests.</p> <p>The Fund does not assure any targeted annual return / income nor any capitalisation ratio. Accumulation of earnings and / or capitalisation of bonus units and the consequent determination of NAV, may be suspended temporarily or indefinitely under any of the circumstances as stated in the clause "Suspension of Ongoing Sale, Repurchase or Switch of Units."</p>   |

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|---|---|
|   | <p><b>Dividend Reinvestment Option :</b><br/>                 Unitholders under this Option have the facility of reinvestment of the income so declared, if so desired. Income Distribution Warrants will not be dispatched to such Unitholders. The income declared would be reinvested in the Scheme on the immediately following ex-dividend date.</p> <p>In order to reduce the expenses of the scheme and also for the convenience of the investors if dividend amount is less than Rs. 250/- (or any other amount as may be specified by the AMC from time to time). The dividend shall be reinvested within the scheme at the applicable ex dividend NAV.</p> <p>Please note that whenever any dividend is declared under the scheme, the NAV shall also be determined on the Ex-dividend date only for the purpose of processing the dividend re-investments.</p> <p><b>Dividend Sweep Facility</b><br/>                 Under this facility investor can opt for reinvestment of dividend into any other scheme of Tata Mutual Fund. This facility is available only for those investors who have opted for dividend reinvestment facility. This facility is not available to those investors who have opted for dividend payout facility. Under this facility, the net dividend amount (i.e net of statutory levy / taxes if any) will be automatically invested on the ex dividend date into other scheme of TATA Mutual Fund specified by the investor at the applicable NAV of that scheme &amp; accordingly equivalent units will be allotted in lieu of dividend, subject to the terms of the schemes. The minimum and maximum amount is not applicable for this facility. No entry load or exit load will be levied on the units issued in lieu of dividend. AMC reserves the right to modify or withdraw this facility without prior notice.</p> <p><b>Default Option:</b><br/>                 Investor should appropriately tick the 'option' (dividend or growth) in the application form while investing in the schemes. If option is not indicated by the investor, then by default it will be treated as 'growth option'. If investor fails to indicate sub option under dividend option (i.e. Quarterly or Periodic), the units will be allotted under Periodic dividend. Further, if investor chooses 'dividend option' then they should also indicate the sub-option (dividend payout or dividend re-investment) under the 'dividend option' otherwise it will, by default, be treated as 'dividend re-investment' option.</p>  |
| <p>Special Products available</p>                             | <p><b>a) Systematic Investment Plan (SIP)</b><br/>                 The investors can benefit by investing specified Rupees amounts at regular intervals. The SIP allows the unitholders to invest a fixed amount of Rupees at regular intervals for purchasing additional units of the scheme at NAV based prices. Investment can be done with the minimum / maximum amount and number of cheques specified by AMC from time to time. The cheques will be presented on the dates mentioned on the cheque and subject to realization. Units will be allotted at the applicable NAV along with applicable load.</p> <p>"SIP facility is available subject to terms and conditions. Please refer to the SIP Enrolment form for terms and conditions before enrolment."</p> <p><b>b) Systematic Withdrawal Plan (SWP)</b><br/>                 This facility available to the unitholders of the scheme enables them to redeem fixed sums or fixed number of units from their unit accounts at periodic intervals. The amount withdrawn under SWP by redemption shall be converted into the Scheme units at the Repurchase price and such units will be subtracted from the unit balance of that unitholder. In case the date falls during a book closure period the immediate next Business day will be considered for this purpose.</p> <p>The Authorised Investor Service Center may terminate SWP on receipt of a notice from the unitholder. It will terminate automatically if all units are liquidated or withdrawn from the account or upon the receipt of notification of death or incapacity of the unitholder.</p> <p>"SWP facility is available subject to terms and conditions. Please refer to the SWP Enrolment form for terms and conditions before enrolment."</p> <p><b>c) Systematic Transfer Plan (STP)</b><br/>                 A unitholder may establish a Systematic Transfer Plan (STP) and choose to transfer on a monthly or a quarterly basis from one TMF Scheme to another TMF Scheme on a date prescribed by the Investment Manager. The amount thus withdrawn by redemption shall be converted into units at the applicable NAV on the scheduled day and such units will be subtracted from the unit balance of that unitholder. Unitholders may change the amount, not below the specified minimum, by giving two weeks prior written notice to the registrars. STP may be terminated automatically if the balance falls below the minimum account balance or upon the receipt of notification of death or incapacity of the unitholders by the fund. Rules relating to the plan may be changed from time to time by the Investment Manager.</p> <p>"STP facility is available subject to terms and conditions. Please refer to the STP Enrolment form for terms and conditions before enrolment."</p> |
| <p>Option to hold units in dematerialized ( demat) option</p> | <p>Pursuant to SEBI Circular no. CIR/IMD/DF/9/2011 dated May 19, 2011 and further as per AMFI Circular No 35P/MEM-COR/35/11-12 dated Dec 23, 2011 , Mutual Fund shall provide an option to investors to hold units in demat mode. Hence investors opting for allotment of units in demat form shall mention demat account details in the application form. Demat facility is available for all schemes of Tata Mutual Fund except for subscription in Plans / Options where dividend distribution frequency is less than one month.</p> <p>Subscription by way of Systematic Investment Plan option is available for SIP transactions and units will be allotted based on the applicable NAV as per respective Scheme Information Document and will be credited to investors Demat Account on weekly basis on realisation of funds.</p>   |

**B. PERIODIC DISCLOSURES**

|  |  |
|--|--|
| <p>Net Asset Value</p> <p>This is the value per unit of the scheme on a particular day. You can ascertain the value of your investments by multiplying the NAV with your unit balance.</p>   | <p>The Mutual Fund shall declare the Net asset value of the scheme on every business day on AMFI's website www.amfiindia.com by 9.00 pm and also on the AMC's website i.e www.tatamutualfund.com.</p> <p><b>NAV Information</b></p> <p>The Scheme's NAV will be available on all Business Days at the Authorised Investor Service Centres. The Fund will endeavour to publish the Scheme's NAV on all business days in atleast 2 daily newspapers (along with repurchase price). In the event NAV cannot be calculated and / or published, such as because of the suspension of RBI Clearing, Bank strikes, during the existence of a state of emergency and / or a breakdown in communications, the Board of Trustees may temporarily suspend determination and / or publication of the NAV of the Units.</p> <p>The spread between the sale and repurchase price will be in accordance with Regulation 49(3) of the Securities &amp; Exchange Board of India (Mutual Funds) Regulations, 1996. Accordingly, the repurchase price shall not be lower than 93% of the NAV .Please also refer to the Clause on "Unitholder Transaction Expenses".</p> |
| <p>Half yearly Disclosures: Portfolio / Financial Results</p> <p>This is a list of securities where the corpus of the scheme is currently invested. The market value of these investments is also stated in portfolio disclosures.</p> | <p>The Fund shall before the expiry of one month from the close of each half year, that is as on March 31 and September 30, publish its unaudited financial results in one English daily newspaper having all India circulation and in a newspaper published in the language of the region where the Head Office of the Fund is situated and update the same on AMC's website at www.tatamutualfund.com within 30 days in format prescribed in terms of SEBI's circular dated April 20, 2001 and on AMFI's website at www.amfiindia.com within 30 days from the close of each half year, in the prescribed formats.</p> <p>Further the Fund shall also disclose the half-yearly scheme portfolios on its web site at www.tatamutualfund.com and on AMFI web site (www.amfiindia.com) in the prescribed format before the expiry of one month from the close of each half year.</p> <p>The mutual fund may opt to send the portfolio to all unit holders in lieu of the advertisement.</p>  |
| <p>Half Yearly Results</p>   | <p>The mutual fund and Asset Management Company shall before the expiry of one month from the close of each half year that is on 31st March and on 30th September, publish its unaudited financial results in one national English daily newspaper and in a regional newspaper published in the language of the region where the Head Office of the mutual fund is situated.</p>   |
| <p>Annual Report</p>   | <p>Annual report or Abridged Summary will be available on AMC's website www.tatamutualfund.com and sent by way of email link to the investor's registered email address or Physical copies (If investor's email address is not registered), not later than four months after the close of each financial year (March 31).The unit holders may request for a physical copy of scheme annual reports or abridged summary by writing to the Asset Management Company/Investor Service Centre/Registrar &amp; Transfer Agents. The full text of the Annual Report will be available for inspection at the office of the Fund.</p>  |
| <p>Disclosure of Derivatives</p>   | <p>The fund shall disclose the details of derivative transaction undertaken by the scheme in various periodic reports in prescribed formats as specified by SEBI vide Circular No.Cir/IMD/DF/11/2010.</p>  |
| <p>Associate Transactions</p>  | <p>Please refer to Statement of Additional Information (SAI).</p>  |
| <p>Investor services</p>   | <p>The AMC has designated an Investor Relations Officer to look into investor grievances regarding deficiencies, if any, in the services provided by the Registrars or the Investor Service Centres.</p> <p>Name of the Investor Relations Officer:<br/><b>Ms. Kashmira Kalwachwala</b></p> <p><b>Address:</b> 09<sup>th</sup> Floor, Mafatal Centre, Nariman Point , Mumbai 400 001. Tel: (022) 66578282<br/>Email address: kiran@tataamc.com</p> <p>The AMC will have the discretion to change the Investor Relations' Officer depending on operational necessities and in the overall interest of the fund.</p>   |

**Taxation**

The information is provided for general information only. However, in view of the individual nature of the implications each investor is advised to consult his or her own tax advisors/authorised dealer with respect to the specific amount of tax and other implications arising out of his or her participation in the schemes.

Following is the tax treatment for investment in the scheme:

| Dividend Distribution Tax is Payable by the Scheme |   |  |
|--|---|--|
| Type of Scheme                                     | Rate of Dividend Distribution Tax                   |  |
|  | Dividend paid to Resident Individuals, HUF's & NRIs | Dividend paid to others Resident investors |
| Debt Fund  | 12.50% #  | 30% #                                      |

#: The above mentioned Tax rates shall be increased by Surcharge and Cess as applicable.

| Tax on Capital Gains ( Payable by the Investors) |  |                    |             |
|--|--|--------------------|-------------|
|  | Rate of Capital Gain Tax*                              |                    |             |
|  | All Resident Investors                                 | Domestic Companies | Mutual Fund |
| <b>Short Term Capital Gain</b>                   | As per relevant Slab of Total Income chargeable to Tax | 30%                | NA          |
| <b>Long Term Capital Gain</b>                    |  |                    |             |
| With Indexation                                  | 20   | 20                 | NA          |
| Without Indexation                               | 10   | 10                 | NA          |

\* The above mentioned Tax rates shall be increased by Surcharge @ 5.00% (only in case of domestic companies if their taxable income exceeds Rs. 1 crore) and, for all assesseees, the tax would be further increased by Education Cess @ 2% and secondary and higher education cess @ 1%. In case of FII's, Surcharge would be payable @ 2% of the tax if the taxable income exceeds Rs. 1 crore.

If any tax liability arising post redemption on account of change in tax treatment with respect to Dividend Distribution Tax/Capital Gain Tax, by the tax authorities, shall be solely borne by the investors and not by the AMC or Trustee Company.

**For further details on taxation please refer the clause on taxation in SAI.**

**C. COMPUTATION OF NAV**

Net Asset Value ("NAV") of the Units shall be determined daily as of the close of each Business Day on which the Bombay Stock Exchange (BSE) is open.

NAV shall be calculated in accordance with the following formula:

$$\text{NAV} = \frac{\text{Market Value of Scheme's Investments} + \text{Accrued Income} + \text{Receivables} + \text{Other Assets} - \text{Accrued Expenses} - \text{Payables} - \text{Other Liabilities}}{\text{Number of Units Outstanding}}$$

The computation of Net Asset Value, valuation of Assets\*, computation of applicable Net Asset Value (related price) for ongoing Sale, Redemption, Switch and their frequency of disclosure shall be based upon a formula in accordance with the Regulations and as amended from time to time including by way of Circulars, Press Releases, or Notifications issued by SEBI or the Government of India to regulate the activities and growth of Mutual Funds. The NAVs of the fund shall be rounded off upto four decimals.

The valuation of investments shall be based on the principles of fair valuation specified in the Schedule VIII of the SEBI (Mutual Funds) Regulations, 1996 and guidelines issued by SEBI /AMFI from time to time.\* Please refer Para V. of SAI on 'Investment valuation norms for securities & other assets' for details

**IV. FEES AND EXPENSES**

**A. NEW FUND OFFER (NFO) EXPENSES**

These expenses are incurred for the purpose of various activities related to the NFO like sales and distribution fees paid marketing and advertising, registrar expenses, printing and stationary, bank charges etc. NFO expenses shall be born by the AMC.

**B. ANNUAL SCHEME RECURRING EXPENSES**

These are the fees and expenses for operating the scheme. These expenses include Investment Management and Advisory Fee charged by the AMC, Registrar and Transfer Agents' fee, marketing and selling costs etc. as given in the table below:

The AMC has estimated following percentage of the weekly average net assets of the scheme will be charged to the scheme as expenses. For the actual current expenses being charged, the investor should refer to the website of the mutual fund. The mutual fund would update the current expense ratios on the website within two working days mentioning the effective date of the change.

| <b>Particulars</b>  | <b>% of Net Assets</b> |
|---|------------------------|
| Investment Management & Advisory Fee  | 1.25                   |
| Custodial Fees  | 0.20                   |
| Registrar & Transfer Agent Fees including cost related to providing accounts statement, dividend/redemption cheques/warrants etc. | 0.26                   |
| Marketing & Selling Expenses including Agents Commission and statutory advertisement  | 0.018                  |
| Brokerage & Transaction Cost pertaining to the distribution of units  | 0.00                   |
| Audit Fees / Fees and expenses of trustees  | 0.06                   |
| Costs related to investor communications  | 0.01                   |
| Costs of fund transfer from location to location  | 0.002                  |
| Other Expenses  | 0.00                   |
| <b>Total Recurring Expenses</b>   | <b>1.80</b>            |

These estimates have been made in good faith as per the information available to the Investment Manager based on past experience and are subject to change inter-se. Types of expenses charged shall be as per the SEBI (MF) Regulations.

The above list of expenses is illustrative only and may include such other expenses as may be permitted by SEBI from time to time.

Investment Management fees charged by TAML shall be 1.25% of the weekly average net assets for net assets upto Rs. 100 crores and 1.00% of the weekly average net assets on the balance amount above Rs. 100 crores. This fee shall be conformity with SEBI Regulations & shall be payable at a frequency as agreed between the AMC and Trustees from time to time. TAML shall not charge any fees on its investment in Units of the Funds/Schemes/Plans in TMF or any other Mutual Fund.

## Tata Gilt Mid Term Fund

The recurring expenses of the Schemes, including management fee shall be as per the limits prescribed under Sub-Regulations (6) of Regulations 52 of the Regulations and shall not exceed the limits prescribed thereunder.

As per the Regulations, the maximum recurring expenses that can be charged to the Scheme shall be subject to a percentage limit of weekly net assets as in the table below:

| First Rs. 100 crore | Next Rs. 300 crore | Next Rs. 300 crore | Over Rs. 700 crore |
|---------------------|--------------------|--------------------|--------------------|
| 2.25%               | 2.00%              | 1.75%              | 1.50%              |

The above is the maximum limit under Regulation 52 (6) of the SEBI (Mutual Funds) Regulations, 1996. The Fund will strive to reduce the level of these expenses so as to keep them well within the maximum limits allowed by SEBI and any expenditure in excess of the above limits shall be borne by Tata Asset Management Limited and/or Tata Trustee Company Limited. Besides only those expenses as given above under the clause "Annual Scheme Recurring Expenses". shall be charged to the Scheme.

### C. LOAD STRUCTURE

Load is an amount which is paid by the investor to subscribe to the units or to redeem the units from the scheme. This amount is used by the AMC to pay commissions to the distributor and to take care of other marketing and selling expenses. Load amounts are variable and are subject to change from time to time. For the current applicable structure, please refer to the website of the AMC ([www.tatamutualfund.com](http://www.tatamutualfund.com)) or may call at (1800-209-0101) or your distributor.

| For SIP and non SIP transactions |                                  |
|----------------------------------|----------------------------------|
| Type of Load                     | Load chargeable (as %age of NAV) |
| Entry                            | Nil                              |
| Exit                             | Nil                              |

Bonus units and units issued on reinvestment of dividends shall not be subject to entry and exit load.

Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011, transaction charge per subscription of Rs.10,000/- and above be allowed to be paid to the distributors of the Tata Mutual Fund products. The transaction charge shall be subject to the following:

1. There shall be no transaction charges on direct investments.
2. For existing investors in a Mutual Fund, the distributor may be paid Rs.100/- as transaction charge per subscription of Rs.10,000/- and above.
3. For first time investor in Mutual Funds, the distributor may be paid Rs.150/- as transaction charge for subscription of Rs.10,000/- and above.
4. The transaction charge shall be deducted by the AMC from the subscription amount & paid to the distributor & the balance amount shall be invested.
5. The statement of account shall clearly state that the net investment as gross subscription less transaction charge and give the number of units allotted against the net investment.
6. There shall be no transaction charge on subscription below Rs. 10,000/-.
7. In case of Systematic Investment Plan(s), the transaction charge shall be applicable only if the total commitment through SIPs amounts to Rs. 10,000/- and above. In such cases the transaction charge shall be recovered in first 3/4 successful installments.
8. There shall be no transaction charge on transactions other than purchases/ subscriptions relating to fresh/additional purchase.

In case distributor has chosen 'Opt Out' of charging the transaction charge, no transaction charge would be deducted from transactions registered

All loads including Contingent Deferred Sales Charge (CDSC) for the Scheme shall be maintained in a separate account and may be utilised towards meeting the selling and distribution expenses. Any surplus in this account may be credited to the scheme, whenever felt appropriate by the AMC.

As per SEBI circular No. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009 the exit load or Corporate Deferred Sales Charge (CDSC) charged to the investor, a maximum of 1% of the redemption proceeds shall be maintained in a separate account which shall be used by the AMC to pay commissions to the distributor and take care of other marketing and selling expenses Any balance shall be credited to the scheme immediately. This circular will be applicable wef August 01, 2009.

The AMC reserves the right to change/modify exit / switchover load (including zero load), depending upon the circumstances prevailing at any given time. However any change in the load structure will be applicable on prospective investment only. The AMC may charge an exit load for switch of units from one plan/option to another plan/option within the Scheme and/or any other scheme of TMF depending upon the circumstances prevailing at any given time. The switchover load may be different for different plans/options and the switchover load may be different from the entry and /or exit load charged for sale and/or repurchase units. The load charged could also be different for different options in the plans of the Scheme at the same time and different as regards the amount/tenor of investment, etc.

As per SEBI circular dt. May 23, 2008, the mutual fund at the time of changing the load structure, the mutual funds may consider the following measures to avoid complaints from investors about investment in the schemes without knowing the loads:

- The addendum detailing the changes may be attached to Scheme Information Documents and Key Information Memorandum. The addendum may be circulated to all the distributors/brokers so that same can be attached to all Scheme Information Documents and Key information memoranda already in stock.
- The investor is requested to check the prevailing load structure of the scheme before investing. For any change in load structure arrangement may be made to display the addendum in the Scheme Information Document in the form of a notice in all the investor service centers and distributor/ brokers' office.
- The introduction of the exit load/ CDSC along with the details may be stamped in the acknowledgement slip issued to the investors on submission of the application form and may also be disclosed in the statement of accounts issued after the introduction of such load/CDSC.
- A public notice shall be given in respect of such changed in one English daily newspaper having nationwide circulation as well as in a newspaper publishes in the language of region where the Head office of Mutual Fund is situated.

## V. RIGHTS OF UNITHOLDERS

Please refer to SAI for details.

## VI. PENALTIES, PENDING LITIGATION OR PROCEEDINGS, FINDINGS OF INSPECTIONS OR INVESTIGATIONS FOR WHICH ACTION MAY HAVE BEEN TAKEN OR IS IN THE PROCESS OF BEING TAKEN BY ANY REGULATORY AUTHORITY

This section contains the details of penalties, pending litigation, and action taken by SEBI and other regulatory and Govt. Agencies.

1. All disclosures regarding penalties and action(s) taken against foreign Sponsor(s) may be limited to the jurisdiction of the country where the principal activities (in terms of income / revenue) of the Sponsor(s) are carried out or where the headquarters of the Sponsor(s) is situated. Further, only top 10 monetary penalties during the last three years shall be disclosed. - NIL
2. In case of Indian Sponsor(s), details of all monetary penalties imposed and/ or action taken during the last three years or pending with any financial regulatory body or governmental authority, against Sponsor(s) and/ or the AMC and/ or the Board of Trustees /Trustee Company; for irregularities or for violations in the financial services sector, or for defaults with respect to share holders or debenture holders and depositors, or for economic offences, or for violation of securities law. Details of settlement, if any, arrived at with the aforesaid authorities during the last three years shall also be disclosed. - NIL
3. Details of all enforcement actions taken by SEBI in the last three years and/ or pending with SEBI for the violation of SEBI Act, 1992 and Rules and Regulations framed there under including debarment and/ or suspension and/ or cancellation and/ or imposition of monetary penalty/adjudication/enquiry proceedings, if any, to which the Sponsor(s) and/ or the AMC and/ or the Board of Trustees /Trustee Company and/ or any of the directors and/ or key personnel (especially the fund managers) of the AMC and Trustee Company were/ are a party. The details of the violation shall also be disclosed. - NIL
4. Any pending material civil or criminal litigation incidental to the business of the Mutual Fund to which the Sponsor(s) and/ or the AMC and/ or the Board of Trustees /Trustee Company and/ or any of the directors and/ or key personnel are a party should also be disclosed separately.  
"SEBI has filed a writ petition before the Bombay High Court seeking direction to the Additional Metropolitan Magistrate (the Magistrate) to expedite the case in a criminal complaint (for alleged insider trading) initiated by them earlier against Hindustan Lever Ltd. (HLL) and its five Executive Directors who held such office in March 1996. Thereafter, the Magistrate has taken cognizance of SEBI's complaint and has directed the issue of summons to HLL and the five Executive Directors Mr. S.M. Datta, a director of the Tata Trustee Company Ltd., was one of the five Executive Directors of HLL who are being proceed against."
5. Any deficiency in the systems and operations of the Sponsor(s) and/ or the AMC and/ or the Board of Trustees/Trustee Company which SEBI has specifically advised to be disclosed in the SID, or which has been notified by any other regulatory agency, shall be disclosed. - NIL

The trustees have ensured that Tata Gilt Mid Term Fund approved by them is a new product offered by TMF and is not a minor modification of the existing scheme/fund/product.

The contents of the Scheme Information Document including figures, data, yields, etc. have been checked and are factually correct.

**Notwithstanding anything contained in this Scheme Information Document, the provisions of the SEBI (Mutual Funds) Regulations, 1996 and the guidelines there under shall be applicable.**

**Note:** The Scheme under this Scheme Information Document was approved by the Trustee Company on 24<sup>th</sup> November, 2009.

By order  
Board of Directors

**Tata Asset Management Limited**

Place: Mumbai  
Date: 14<sup>th</sup> May, 2012

**Sanjay Sachdev**  
President and CEO

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**WEST ZONE:**

**Mumbai:** Tata Asset Management Ltd., Mulla House, Ground Floor, 51, M.G. Road, Near Flora Fountain, Mumbai - 400 001. Tel.: 022-66315191/92/93, Fax: 022- 66315194. **Borivali:** Ground Floor, Shop No. 8, Victor Park, Behind Indryani Saree Shop, Chandarvarkar Road, Borivali (West), Mumbai - 400 092. Tel.: 022-65278852. **Thane:** Shop No. 26, Rajdeep Society, 3 Hath Naka, Gokhale Road, Thane (W) - 400 602 Tel.: (022) 6514008. **Vashi:** E-Wing, Ground Floor, Shop No. 49, Welfare Chambers, Plot No. – 73, Sector 17, Vashi, Navi Mumbai – 400 703 Tel.: 022 – 6529 8249. **Ahmedabad:** 402, 'Megha House', Mithakhali - Law Garden Road, Netaji Marg, Ahmedabad - 380 006. Tel.: 079- 6541 8989/ 6544 7799. Fax: 079-2646 6080. **Pune:** Tata Asset Management Ltd., Office No 33, 3rd Floor, Yashwant, Opp Lane No. 9, Prabhat Road, Pune – 411 004 Tel: (020) 41204949, Fax: (020) 4120 4953. **Surat:** Ground Floor G - 18 ITC Building Near Majura Gate Ring Road, Surat - 395002. **Vadodara:** 202- 203 Madhav Complex, RC Dutt Road, GEB Circle, Alkapuri, Vadodara - 390 007. Tel.: 0265-6641888/2356114, Fax: 0265-6641999. **Rajkot:** Arhant Plaza, 201, 2nd Floor, Subhas Road, Near Moti Taki, Rajkot - 360001. Tel.: 0281-6624848/6544949. **Indore:** G-25, City Centre, 507 M.G. Road, Indore - 452 001. Tel.: 0731-4201806, Fax 0731-4201807. **Bhopal:** Tata Asset Management Ltd., MF-12, Block-A, Mansarovar Complex, Near Habibganj Railway Station, Bhopal - 462 016. Tel.: 0755- 4229379 / 4273914 / 2574198. **Nashik:** 5, Samriddhi Residency, Opp Hotel City Pride, Tilakwadi, Nashik - 422 002. Tel.: 0253-6605138 / 0253-6510315, Fax: 0253-2579098. **Goa:** Tata Asset Management Ltd, FO-4, 1st Floor, Indraprastha, Above Dena Bank, Dr Shirgaonkar Road, Panjim. Goa-403001. Tel.: 0832 - 6451135/36/2422135, Fax: 0832-2422135. **Jabalpur:** TATA Asset Management Ltd., Office No. 4, 1178 , Napier Town, Home Sciences College Road, Jabalpur - 482 001(M.P). Tel.: 0761-4074263. **Nagpur:** "Mile Stone", 1st Floor, Near Lokmat Square, Wardha Road, Ramdaspath, Nagpur - 440 010, Tel.: 0712-650 2885 / 663 0425.

**EAST ZONE:**

**Bhubaneswar:** Janpath Tower, Room-208, 2nd Flr, Ashok Nagar, Bhubaneswar - 751009. Tel.: 0674-2533818. **Dhanbad:** 4th flr, Room No-409, Shriram Plaza, Bank More, Dhanbad - 826 001. Tel.: 9234302478/0326-2300304. **Durgapur:** Nazrul Sarani Central Park, Near Durgapur Cinema Hall, Beside IDBI ATM, City Centre, Durgapur - 713 216. Tel.: 0343 - 6454797 / 2544463. **Guwahati:** 109, 1st Flr, Orion Tower, Christian Basti, G S Road, Guwahati - 781 005 (Assam). Tel.: 0361-2343084. **Kolkata:** 1st Floor, Kankaria Estate, 6 Little Russel Street, Kolkata - 700 071. Tel.: 033-66053300/01/02/3319. Fax: 033-22881535. **Jamshedpur:** C/o Mithila Motors Ltd, 1st Floor, Bistupur, Jamshedpur - 831 001. Tel.: 0657-2756021/22/23/30. **Raipur:** 331 & 332, 3rd Flr, Lalganga Shopping Mall, G E Road, Raipur - 492 001 (Chhattisgarh). Tel.: 0771-2543354. **Ranchi:** 2nd floor, Shop no. 23 A, A.C. Market, G.E.L. Church Complex, Main road, Ranchi - 834 001 (Jharkhand). Tel.: 0651-2330704/2330226. **Patna:** 605, 6th Flr, Ashiana Hariniwas, New Dak Bunglow Chowk, Patna - 800 001. Tel.: 0612-2206497. **Bhilai:** Shop No.145, Ground Floor, Chauhan Estate, Near HDFC Bank, Bhilai - 490 001. Tel.: 0788-2295625. **Siliguri:** Lower Ground Floor, Nanak Complex, Sevoke Road, Siliguri - 734 00 Tel.: 0353 2522275.

**NORTH ZONE:**

**Agra:** Ground Floor, Block - 44/G-108, Sanjay Complex, Sanjay Place, Agra - 282 002. Tel.: 0562-2525195. **Allahabad:** 43/1, S P Marg, 1st Floor, Opp. MAK Tower, Civil Lines, Allahabad (UP) - 211 001. Tel. :- 0532-6451122. **Amritsar:** Mezzanine floor, S.C.O – 25, B Block, District Shopping Complex, Ranjit Avenue, Amritsar – 143 001. Tel.: 98140 82808. **Chandigarh:** Cabin No.3-4-5, 1st Floor, Meeting Point, SCO - 487/488, Sector- 35C, Chandigarh - 160 022. Tel.: 0172 - 5087322 /6450322/2605320, Fax: 0172 - 2603770. **Dehradun:** Shop No. 19, Ground Floor, Shree Radha Palace, 78, Rajpur Road, Dehradun-248001, Uttarakhand. Tel.: 0135-6450877. **Jaipur:** 233, 2nd Floor, Ganpati Plaza, M I Road, Jaipur - 302 001. Tel: 0141 - 2389387 Fax: 0141 - 5105178. **Kanpur:** 4th floor, Office no. 412 - 413, KAN Chambers, 14 / 113, Civil Lines, Kanpur - 208 001. Tel.: 0512 - 2306066, Fax: 0512 - 2306065. **Delhi:** 7th Floor, No. E - H, Vandana building, 11, Tolstoy Marg, Connaught Place, New Delhi 110 001. Tel.: 011-66324111/102/103/104/105, Fax: 011-66303202. **Lucknow:** Office No.2, Saran Chambers-I, 1st Floor, 5, Park Road, Lucknow - 226 001. Tel.: 0522-6452432/4001731, Fax: 0522-2235386. **Ludhiana:** Cabin No. 201, 2nd. Floor, SCO 18, Opp Ludhiana Stock Exchange, Feroze Gandhi Market, Ludhiana - 141 001. Tel.: 0161 - 5089667/6503366, Fax: 0161-2413498. **Moradabad:** Tata Asset Management Ltd., Ground floor, Near Hotel Rajmahal, Civil Lines, Moradabad – 244 001, Tel.: 0591 - 2410667, 6535002. **Jodhpur:** Jaya Enclave, 79/4, Opp IDBI Bank, 1st A Road, Sardarpura, Jodhpur - 342 001. Tel.: 0291-6450555/2631257, Fax: 0291-2631257. **Udaipur:** Office No - 4, 2nd Floor, Madhav Appartment, Opp GPO, Chetak Circle, Udaipur - 313 001. Tel.: 0294 - 6450979/ 2429371, Fax: 0294-2429371. **Varanasi:** D-64/127, C-H Arihant Complex, Sigra, Varanasi - 221010 Tel. : 0542 - 6544655. **Jalandhar:** 2nd Floor, Above ING Vyasya Bank, Namdev Chowk, Jalandhar 144 001 Tel.: 0181-5001024/25. **Meerut:** G-13, Rama Plaza, Near Bachha Park, Kutchery Road, Meerut (U.P.) - 250001. Tel.: 0121 - 4035585.

**SOUTH ZONE:**

**Bangalore:** Unit 3A, 4th Floor, Sobha Alexander, 16/2-6, Comnissariat Road, Bangalore - 560 025. Tel.: 080-66561313 / 65335986 / 65335987, Fax: 080-25580512. **Calicut:** C-8 & 9, Friends Commercial Complex, Near Federal Towers, Arayadathu Palam, Mavoor Road, Calicut - 673016. Tel.: 0495-6450508. **Chennai:** TATA Asset Management Ltd, Riaz Garden, 3rd Floor, No:29, Kodambakkam High Road, Near Palmgrove Hotel, Nungambakkam, Chennai - 600 034. Tel.: 044-64541868/69/78, 64541863/64. Fax: 044-43546313. **Cochin:** 2nd Floor, Ajay Vihar, JOS Junction, M. G. Road, Cochin - 682 016. Tel.: 0484 - 2377580, 6467813/14/15/16. Fax: 0484 - 237 7581. **Coimbatore:** 551 A, 1st Floor, West Lokamaniya Street, Near CAMS, R. S. Puram, Coimbatore - 641 002. Tel.: 0422 - 6502133/44, 4365635, Fax: 2546585. **Hyderabad:** 2nd floor, Room 211, Babu Khan Mall, Opp Kala Niketan, Somaji Guda, Hyderabad - 500082 Tel : 65361237 / 65961238 / 65598290. **Hubli:** 15 & 16, 2nd floor, Eureka Junction, Travellers Bangalow Road, Above ICICI Bank, Hubli - 580 029. Tel.: 0836-6450342 Fax: 4251510. **Kottayam:** C S I Ascension Square, Collectrorate P. O., Kottayam - 686 002. Tel.: 9447559230. **Mangalore:** Tata Asset Management Ltd., Essel Towers, 1st Floor, Bunts Hostel Circle, Above UTI Bank, Mangalore - 575 003. Tel.: 0824-6450308. **Madurai:** A - 1st Floor, A.R. Plaza, No:16/17, North Veli Street, Madurai-625001. Tel.: 0452-6454330 Fax: 0452-4246315. **Mysore:** 847, 1st Floor, New Kantharaja Urs Road, Above New Krishna Sweets & Bakery, Kuvempu Nagar, Mysore - 570 023. Tel.: 0821-6450470 Fax: 4246676. **Salem:** Raj Towers, Ground Floor, No: 4, Brindavan Road, Fairlands, Salem - 636 016. Tel.: 0427-6451653 Fax: 4042028. **Thiruvananthapuram:** Krishna Tower, 4th Floor, Sasthamangalam, Trivandrum - 695 010 Tel.: 0471-6535431/2319139. **Trichy:** No.60/3, 'Krishna', 2nd Floor, Sastri Main Road, Tennur, Trichy - 620 017. Tel.: 0431-6455060. **Thrissur:** 4th Floor, Pathayappura buildings, Round South, Thrissur - 680 001. Tel.: 0487-6451286. **Vijaywada:** 5th Floor, KONA Heights, Opp. All India Radio, M. G. Road, Vijaywada - 520 010. Tel.: 0866-6532621. **Visakhapatnam:** Door No. 47-15-14 & 15, Shop No: 102-B, Ground Floor, VRC Complex, Opp. TSR Complex, Beside Andhra Bank, Visakhapatnam – 530 016. Tel.: 0891 – 6451883 Fax: 0891-2503292.